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► **To cite this version:**

Assi Okara. Does Foreign Direct Investment Promote Political Stability? Evidence from Developing Economies. *Economic Modelling*, 2023, 10.1016/j.econmod.2023.106249 . hal-04093330

**HAL Id: hal-04093330**

**<https://uca.hal.science/hal-04093330v1>**

Submitted on 10 May 2023

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# Does Foreign Direct Investment Promote Political Stability? Evidence from Developing Economies\*

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## Abstract

Socio-political instability remains a threat to development. While concerns are often raised regarding the role foreign investors play in perpetuating this threat, empirical evidence on FDI's internal political effects is scarce and presents mixed results. In line with the literature on the determinants of political risk, this paper posits that by generating economic opportunities, FDI promotes political stability. Unlike the extant literature, which considers overall FDI, I test this hypothesis by focusing on greenfield FDI, given its greater socio-economic externalities resulting from directly generated new economic activity and jobs. While this literature focuses on armed conflicts, socio-political stability in this paper is approached from an institutional perspective. Based on a large sample of developing countries and instrumental variable techniques, the results show that FDI fosters socio-political stability. Accounting for political repression, the results also highlight that FDI-induced stability is compatible with governmental respect for human rights, thus preserving individual well-being.

**Keywords:** Greenfield FDI; institutions; political stability; developing countries

**JEL classification:** F21, C23, E02, C26

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\*I thank the Editor, Sushanta K. Mallick, the Associate Editor and three anonymous Reviewers for their valuable comments and suggestions which have substantially improved the paper.

I am grateful to Eman Mustafa (Afreximbank), Mohamed Boly (World Bank), Ibrahima Amadou Diallo, Adamon Mukasa (AfDB), Patrick Plane (CERDI) Marie-Ange Vengazonos (OECD), Kodjo Adandohoin (CERDI), and all participants in the CERDI's seminars series, in particular Marie-Francoise Renard and Camille Laville for their precious comments. Any remaining errors are mine.

I also gratefully acknowledge the funding from the ANR (Agence Nationale de la Recherche) through the "Grand Emprunt" and the LABEX IDGM+ (ANR-10-LABX-14-01) financial support. The ANR had no involvement in the study design; in the collection, analysis and interpretation of data; in the writing; and in the decision to submit the article for publication.

# 1 Introduction

Social and political stability, viewed as the absence of conflict and any of various forms of social unrest, is key to economic development. However, the developing world is still prone to political violence in its many different forms and manifestations. A quarter of the world's countries witnessed a dramatic surge in civil unrest in 2019 and that figure was projected to rise, as reported by the 2020 Political Risk Outlook, which also predicted that 2020 would herald a decade of rage, unrest, and shifting geopolitical sands<sup>1</sup>. Politically motivated violence has been common in many places in the world in recent years. The Center for Systemic Peace's 2017 global report indicated an increase in the global magnitude of societal warfare<sup>2</sup> since 2011, following a declining trend from 1991. Similarly, [Pettersson et al. \(2019\)](#) document higher recorded levels of non-state violence between 2013 and 2018 than in any other year since 1989. Whether in the form of inter-rebel or state vs. rebel conflicts in Syria, communal confrontation in Ethiopia, political protests in Lebanon, cartel-related violence in Mexico, or terrorist attacks in Nigeria, socio-political instability remains pervasive in the developing world.

A growing body of research has investigated the causes of political instability and conflicts ([Collier and Hoeffler, 1998, 2004](#); [Collier et al., 2009](#); [Elbadawi and Sambanis, 2002](#); [Fearon and Laitin, 2003](#)). Overall, the determinants of political violence and instability are grouped into two main categories: political grievances and economic conditions (related to the "greed" argument). Political grievances refer to responses to unfair, oppressive, or discriminatory government treatment of groups of people, likely to lead them to revolt. From the standpoint of economic conditions, and in line with the "greed" argument, poverty and bad economic prospects have been found to spark protests and conflict. As pointed out by [Acemoglu and Robinson \(2012\)](#), the roots of discontent in countries shaken by the Arab Spring lie in poverty. Likewise, the ideology of terrorism is thought to thrive in environments of despair and misery caused by a lack of economic opportunities. In this regard, actors with the potential to improve economic opportunities are expected to foster socio-political stability by eliminating reasons for grievance and alleviating poverty.

Foreign Direct Investment (FDI) is considered to be an important driver of growth in developing economies through channels including technology transfer and productivity spillovers. It also generates social development opportunities through job creation and poverty reduction. Two main types of FDI can be distinguished, namely brownfield FDI and greenfield FDI. Brownfield FDI encompasses not only mergers and acquisitions (M&A), but also privatization and alliances. Therefore, it does not imply an immediate increase in capital stock. In contrast, greenfield FDI entails the creation of a firm from scratch

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<sup>1</sup>See <https://www.maplecroft.com/insights/analysis/download-the-political-risk-outlook-2020-executive-summary/>.

<sup>2</sup>Societal warfare includes civil, ethnic, and communal conflicts.

by a foreign investor and the extension of existing capacity by a non-resident investor<sup>3</sup>, directly generating new economic activities and jobs, and therefore greater socio-economic opportunities. In this respect, greenfield FDI deserves particular attention, since it can potentially support socio-political stability by improving economic conditions..

A broad strand of the political science literature on globalization – especially trade – and conflicts shows that greater integration into the world economy leads to a better political environment. Due to the market’s aversity to uncertainty and risk and given the potential of international economic relations to enhance the wealth of countries, globalization increases the prospective opportunity costs of political risks (Blanton and Apodaca, 2007). Countries seek not to disrupt potential economic gains from globalization and are thus incentivized to promote a local environment free of political risks of various kinds. While the prominence is given to trade in this literature, the expansion of FDI over recent decades has made it a major economic force of globalization. Strengthening competitiveness in order to attract FDI has become a policy of great interest in many countries. In some cases, Investment Promotion Agencies (IPAs) are dedicated to this objective. As a result, there has been a rush in many countries to promote a more favorable environment for foreign investors. For example, in 2016, 108 countries, including 106 developing countries, adopted a total of 111 investment laws that promote investment (UNCTAD, 2017). These developments highlight the potential of FDI to determine a state’s socio-political environment by increasing the government’s willingness to promote a stable socio-political environment and reduce political risk to foreign investors, in particular in developing countries where foreign investors are known to have high bargaining power.

This close relationship between FDI and political stability is evidenced by Figure 2 (section 3.3), which shows, for the full set of the study’s sample of developing countries, a close association between greenfield FDI inflows as a percent of GDP and the socio-political institutional environment as measured by the *political stability and absence of violence index* of the Worldwide Governance Indicators (WGI) from 2003-2017. The overall steady deterioration in political stability was accompanied by a corresponding decrease in FDI over the period. In line with the above arguments, it appears relevant to investigate whether this positive relationship between FDI and political stability can receive a causal interpretation.

This paper examines the impact of FDI on socio-political stability in developing countries with a focus on FDI’s socio-economic influences on “greed and grievance”. The literature on the institutional impact of FDI is relatively new and weakly explored. Some studies such as Demir (2016) approached institutions from a global perspective using aggregate institutional measures such as the International Country Risk Guide (ICRG) composite index of institutions. Others focused on specific aspects of institutions, including corruption, political institutions, and market institutions (e.g., Ali et al., 2011; Dang, 2013; Kwok and

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<sup>3</sup>This classification is in line with the definition of the data source pertaining to the paper.

Tadesse, 2006; Larraín B and Tavares, 2004; Long et al., 2015; Sun, 2014). The political stability aspect per se has not been explored.

Following the literature on the effects of globalization on conflict, the focus of which has been on trade and interstate war, a few studies have investigated the particular role of FDI along with various measures of internal conflict (onset, occurrence, intensity, etc.). This relatively small body of work has been inconclusive, with findings ranging from FDI as an important factor for internal peace (e.g., Barbieri and Reuveny, 2005; Blanton and Apodaca, 2007; Bussmann and Schneider, 2007; Mihalache-O'Keef, 2018) to FDI as a source of internal violence (e.g., Gissinger and Gleditsch, 1999; Mihalache-O'Keef, 2018; Olzak, 2011)<sup>4</sup> to FDI having no significant effect on intrastate conflict (e.g., Sorens and Ruger, 2014). This paper examines how FDI can shape the institutional environment of destination countries in terms of its capacity to promote socio-political stability. Approached from an institutional perspective, political stability in the present study goes beyond the sole aspect of conflict and encompasses a low risk of, not only armed conflicts, but also of government instability, terrorist threats, protests and riots, violent demonstrations, and social unrest. These factors, together, pose serious threats to economic development as they are associated with greater uncertainty, disruption of economic activity, loss of human life, infrastructure damage, and destruction of human capital, to name a few. In addition, they are also subject to the political agency of Multinational Corporations (MNCs) and FDI's socio-economic influences on greed and grievance. Accounting for them gives a more complete sense of the institutional change potential of FDI with regard to political stability. In this regard, this paper complements the relatively new and weakly explored literature on FDI's institutional impact by exploring the political stability aspect.

While previous studies in this literature examine total FDI, this paper departs from this approach by looking at greenfield FDI in order to better test the above hypotheses. Not all types of FDI are equal in their capacity to generate economic opportunities and therefore to temper greed and grievance. This study is interested in greenfield FDI for its more direct impact on economic growth and job creation (e.g., Financial-Times, 2019; Harms and Méon, 2018; Wang and Wong, 2009) and therefore its higher socio-economic externalities. In addition, political stability is argued to matter more in foreign investors' decision to transfer capital through greenfield projects rather than through M&A (Demirbag et al., 2008; Li et al., 2017), and greenfield FDI accounts for a substantial share of FDI flows to developing countries (Li et al., 2017). For example, between 2003-2017, announced greenfield FDI projects accounted for an average of 99.6% of total FDI inflows in the developing region<sup>5</sup>. As regards methodology, addressing the endogeneity issue of FDI with respect to political stability is crucial for achieving the goal of this paper. Taking

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<sup>4</sup>Mihalache-O'Keef (2018) finds that service sector FDI alleviates the risk of civil conflict while primary sector FDI has the opposite effect.

<sup>5</sup>Based on UNCTAD's investment statistics (Link). This large share reflects, in part, disinvestments in FDI flow statistics.

advantage of the bilateral structure of the greenfield FDI data used in this study, I develop a gravity-based instrumental variable approach a la [Frankel and Romer \(1999\)](#) and [Feyrer \(2019\)](#), to my knowledge never used before in this literature. I supplement this approach with the System Generalized Method of Moments (SYS-GMM) for comparison purposes and to account for the potential inertia of political stability through a dynamic model. The results clearly indicate that greenfield FDI fosters political stability, and are robust to various specifications and estimations methods, as well as to a series of sensitivity tests.

The rest of the paper is organized as follows: the next section revisits the links between FDI and institutions with a focus on political stability. Section 3 presents the empirical methodology and describes the data. Section 4 presents and discusses the empirical results followed by robustness tests in section 5. The final section concludes.

## 2 Literature review

The link between institutions and FDI has been extensively investigated in literature. As FDI was becoming an important source of capital formation, scholars were exploring factors that strengthen a country's attractiveness. Attention was initially given to economic factors such as infrastructure, market size, exchange rates, and labor costs ([Bailey, 2018](#)). Institutions have progressively been considered an equally important source of comparative advantage in FDI attractiveness, since [North \(1990\)](#)'s work explaining how influential institutions and institutional change are on economic performance. This new consideration of the determinants of FDI has led to a series of papers exploring the effects of institutional variables on FDI inflows. Factors such as democracy, the rule of law, property rights, low levels of corruption, and political stability have been identified as being positively associated with FDI.

With the growing influence of foreign direct investors in developing countries, research interest in new aspects of FDI's impact, including the institutional dimension, has emerged. As a matter of fact, exploring the reverse direction of causality (i.e., the influence of foreign investment on the institutional environment), brings useful additional insights into the linkage between FDI and institutions as (i) MNCs do not always adapt to the local environment, given their potential for political agency according to the profit-maximizing environment they require, particularly in developing countries where they are known to have high bargaining power, (ii) FDI has induced institutional reforms in countries competing to attract foreign investment, (iii) the socio-economic effects of FDI can trigger institutional change. In this context, some studies, albeit comparatively few, have explored the reverse link by investigating how FDI affects institutions in destination countries. These studies complement early analyses on the impacts of FDI, most of which focused on traditional economic effects (e.g., [Bengoa and Sanchez-Robles, 2003](#); [Blomström et al., 1996](#); [Borensztein et al., 1998](#); [Combes et al., 2019](#); [Iamsiraroj and Ulubaşoğlu, 2015](#); [Li](#)

and Liu, 2005; Mallick and Moore, 2008; Xu, 2000).

A body of the research on the institutional impact of FDI argues that MNCs engage in lobbying and political pressure in investment countries. Using firm-level data from China, Long et al. (2015) found that FDI improved institutional quality – measured by the tax and fee burden and the quality of the rule of law experienced by Chinese domestic firms – in host regions. They identified lobbying and negotiation by foreign investors to influence local governments as one potential channel explaining this effect. Similar previous results on the same mechanisms were found by Dang (2013) in his study of FDI’s effect on institutional quality across Vietnam’s provinces. Malesky (2009) also resorted to investors’ lobbying efforts to demonstrate how FDI has contributed to economic reforms in Eastern Europe. These findings follow prior political strategy analyses which argue that investors can individually or collectively interact with government officials to reduce the risks they face (Hahn, 1999; Hillman and Hitt, 1999). If the main motive behind MNCs’ attempts to bring about institutional change clearly appears to be an increase in profit margins, the outcome is nevertheless uncertain. As suggested by Hewko (2002), two mechanisms serve to predict whether or not MNCs can succeed in influencing prevailing institutions: (i) the ability to provide local policymakers with information on laws and regulations in other countries, (ii) the ability to coerce policymakers by threatening to leave for more hospitable investment environments.

Economic exchanges have the potential to generate institutional spillovers between countries (Bahar et al., 2014; Bergstrand and Egger, 2013; Cheong et al., 2015; Li and Reuveny, 2003; Prakash and Potoski, 2007). The existence of these spillovers is another channel through which FDI can influence institutions. Naming it the demonstration effect, Kwok and Tadesse (2006) propose this channel to demonstrate a significantly negative effect of FDI on corruption in a large sample of host countries. They argue that the presence of MNCs in a country challenges the usual (bad) way business is done by demonstrating how business rooted in an environment built on trust and ethical conduct can be more efficient in the long run. Their findings echo Larraín B and Tavares (2004)’s assessment of the effect of openness on corruption, which shows that FDI is significantly associated with lower corruption levels. However, based on firm-level data in emerging countries, Webster and Piesse (2018) find no difference in the behavior of foreign-owned firms and domestic firms with respect to corrupt practices.

Research on the effect of FDI on political (in)stability follows the broader literature on globalization and conflicts with the prominence given to trade and international conflict. In the peace through globalization debate, proponents of globalization, whose view I refer to as the liberal position, argue that economic integration reduces the likelihood of international conflict as countries will avoid militarized disputes to maintain their mutually beneficial economic exchanges. Economically integrated countries will therefore tend to give preference to peaceful resolutions to disputes given the extensive exchange of goods,

services and capital between their economic agents (Russett and Oneal, 2001). The liberal position has found massive empirical support. Many of these studies have either focused on the trade component of globalization or resorted to a composite measure of it. Only a few have examined the effect of FDI, either in conjunction with various indicators of globalization or as a focus point (e.g., Barbieri and Reuveny, 2005; Blanton and Apodaca, 2007; Bussmann, 2010; Gartzke et al., 2001; Polachek et al., 2007), and they tend to find a tempering effect of FDI on inter-state conflicts. For instance, Bussmann (2010) found that inflows and stocks of FDI reduce the risk of an outbreak of a militarized conflict between countries.

Globalization's effects on internal conflicts has been analyzed in terms of its socio-economic externalities and the political agency potential of foreign investors. From the socio-economic externalities perspective, globalization affects civil strife through its socio-economic influence on greed and grievance, the two main determinants of internal conflict (Collier and Hoeffler, 2004; Collier et al., 2009; Miguel et al., 2004). Depending on its effects on economic opportunities, inequalities, and welfare, globalization can either exacerbate or temper greed and grievance and thus feed or counter civil conflicts. From the liberal position, globalization promotes economic growth, improves the efficiency of redistribution, and generates social welfare for the entire population. Accordingly, it is expected to be a boon to domestic peace by eliminating reasons for grievance and alleviating greed (Mihalache-O'Keef, 2018). On the other hand, globalization critics, in particular the structuralist position, are skeptical about this effect, as they point out that globalization-driven opportunities are associated with a discriminative redistributive process, paving the way to discontent (e.g., Koubi and Böhmelt, 2014; Olzak, 2011). The empirical investigation of these two contradictory claims through the lens of FDI is very sparse. While Barbieri and Reuveny (2005), Blanton and Apodaca (2007), and Bussmann and Schneider (2007) find results consistent with the liberal position, Sorens and Ruger (2014) find no statistically significant effect of FDI on civil conflict, and Gissinger and Gleditsch (1999) shows that FDI boosts inequality and political instability. Accounting for the sectoral distribution of FDI, Mihalache-O'Keef (2018) argues that the effect of FDI on intra-state conflict depends on the sector of investment. She finds that primary sector FDI exacerbates the risk of civil conflict, supporting the structuralist position, while service sector FDI alleviates that risk, in line with the liberal position.

The political agency perspective relates to the lobbying and pressure activities discussed earlier. FDI implies the establishment of a direct investor's lasting interest in the host country through control or a significant degree of influence over the management of the direct investment enterprise<sup>6</sup> (IMF, 2009). This characteristic of FDI makes it particularly

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<sup>6</sup>As defined by the Balance of Payments and International Investment Position Manual: Sixth Edition IMF (2009), FDI arises when a unit resident in one economy makes an investment that gives control or a significant degree of influence over the management of a company that is resident in another economy. This concept is operationalized where a direct investor owns equity that entitles it to 10% percent or more



sensitive to the political environment of investment destinations. Cognizant of the need of foreign investors for a stable political climate, governments are pushed towards providing such an environment in order to attract and maintain foreign capital. The investigations following the Watergate scandal, which exposed American corporations paying bribes to foreign officials, also revealed foreign investors to be strategic players with direct actions in the political sphere of host countries. This political agency potential has been highlighted in studies including [Dang \(2013\)](#), [Long et al. \(2015\)](#), and [Malesky \(2009\)](#), following prior political strategy analyses contending that investors may individually or collectively interact with government officials to reduce the risks they face ([Hahn, 1999](#); [Hillman and Hitt, 1999](#)). However, the stabilizing role of FDI is sometimes questioned through allegations against MNCs that they contribute to undermining local institutions in order to ensure control over local resources. An example of this is the financial and logistical support provided to a rebel group in 2003-2004 by AngloGold Ashanti, a mining company operating in the gold-rich district of Ituri in The Democratic Republic of Congo ([Berman et al., 2017](#)).

Following dimensions of institutions such as corruption ([Kwok and Tadesse, 2006](#); [Larraín B and Tavares, 2004](#); [Webster and Piesse, 2018](#)), tax burden and rule of law ([Long et al., 2015](#)), market conditions ([Ali et al., 2011](#); [Malesky, 2009](#)), form of government ([Sun, 2014](#)), this paper complements research on the institutional impact of FDI by examining the political stability dimension of institutions. It builds on research on the effect of globalization on political risk in which empirical analysis of FDI's impact has been limited to a particular aspect of political stability dimension of institutions, armed conflict<sup>7</sup>. In the body of work on FDI and its institutional effects, there is a quasi-systematic resort to examining total FDI, comprising greenfield projects and brownfield investment. The framework of analysis in this paper aims to emphasize the socio-economic externalities of FDI as the dominant mechanism relating FDI to political (in)stability in recent decades. Consequently, it focuses on greenfield FDI for its more direct impact on economic conditions through growth and job creation (e.g., [Financial-Times, 2019](#); [Harms and Méon, 2018](#); [Wang and Wong, 2009](#)).

### 3 Empirical methodology

This section presents the econometric approach guiding the empirical analysis of the effect of FDI on political stability. Section [3.1](#) introduces the model, followed by the identification strategy in section [3.2](#), and section [3.3](#) describes the data.

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of the voting power (if it is incorporated, or the equivalent for an unincorporated company) in the direct investment enterprise.

<sup>7</sup>In addition to armed conflict, [Gissinger and Gleditsch \(1999\)](#) also consider a composite measure of political instability based on a principal component analysis.

### 3.1 The model

To investigate the effect of FDI on political stability in developing countries, the following linear specification is used, relating political stability to its determinants:

$$Polstab_{it} = \alpha + \beta_1 FDI_{it} + \sum_{k=2} \beta_k X_{it} + \varepsilon_{it} \quad (1)$$

where  $i$  and  $t$  refer to countries and time period, respectively,  $Polstab_{it}$  is a measure of political stability,  $FDI_{it}$  is greenfield FDI inflows as a percent of GDP,  $\alpha$  a constant,  $\varepsilon_{it}$  represents the error term capturing omitted factors and noise, and  $X_{it}$  a vector of control variables reflecting the main time-varying determinants of political stability. These include:

The (log) real per capita GDP ( $LogGDP_{PC}$ ) to control for income. Low per capita GDP has been found to be positively associated with civil conflicts as reduced income opportunities make people more likely to take up arms (Collier and Hoeffler, 1998, 2004; Miguel et al., 2004). In addition, some degree of political centralization is needed for law and order to prevail (Acemoglu and Robinson, 2012), an important prerequisite for political stability, and poor countries may face resource constraints in building such states.

The real per capita GDP growth rate ( $Growth$ ) controls for the effects of income variations. Declining growth, perceived as a negative income shock, is disruptive to political stability, as it makes it easier to recruit fighters from a growing pool of unemployed people. It also may increase income inequality and generate tensions across social classes or with the state (Miguel et al., 2004).

The (log) commodity exports as a percent of GDP ( $LogCommod$ ): this variable relates to the resource curse literature, which highlights how detrimental natural resources can be to institutions and development. Moreover, it is considered a common source of rebellion financing, matching the greed motive of conflicts (Collier and Hoeffler, 2004).

Unemployment ( $Unemp$ ) partly captures economic opportunities. Jobless people constitute a potential pool for recruitment into armed groups and growing unemployment rates have traditionally been at the core of social protests<sup>8</sup>.

Democracy ( $Polity2$ ) is considered an inclusive political institution (Acemoglu and Robinson, 2012), and has the potential to prevent political exclusion and repression of certain groups in society, therefore limiting grievance-driven political instability.

Ethnic and religious cleavages have been given attention as potential sources of instability (e.g., Collier and Hoeffler, 1998, 2004; Fearon and Laitin, 2003; Jetter et al., 2022). I control for these using variables which capture ethnic tensions ( $Ethnicity$ ) and religious tensions ( $Religion$ ), respectively. These tensions are likely to be related to the size of the population, as larger population countries are more likely to have greater religious and ethnic fragmentations, which may cause religious and ethnic tensions (Alesina and Ferrara,

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<sup>8</sup>As robustness check, I also consider measures of poverty and inequality in some estimations (see section 4.2.1 and Table A4 in Appendix).

2005). Accordingly, I also include the (log) total population (*LogPop*) as an additional control in some estimations.

Education, proxied with the (log) secondary school enrollment (*LogEduc*), may affect the risk of social unrest and conflict through changing attitudes. Collier and Hoeffler (2004) note that some conflict episodes start from lower school enrollment.

## 3.2 Identification strategy

Eq. 1 will first be estimated using OLS regressions. As it is not straightforward to interpret OLS estimates of  $\beta_1$  as a causal effect, addressing the endogeneity issue of FDI with respect to political stability is crucial for achieving the goal of this study. Institutional quality is found to be a strong predictor of FDI location in the literature on FDI determinants. Countries with a more stable political environment appear to be more attractive to investors and tend to be the top destinations of FDI. This means that the coefficient of FDI –  $\beta_1$  – may be driven by reverse causality. Another source of identification issue is omitted factors that could jointly affect the socio-political environment and FDI inflows but that are not captured by the control variables. The challenge is then to formulate a strategy suitable for identifying the causal effect of FDI on political stability. I rely on two alternative identification strategies: the Instrumental Variable method (IV) and the System Generalized Method of Moments (SYS-GMM) in a dynamic specification. The SYS-GMM will also serve for comparison, following, among others, Docquier et al. (2016).

### 3.2.1 The gravity-based instrumental variable approach

Finding good instruments in a panel setting is a daunting task, given that these instruments must vary over time. Pinto and Zhu (2016), in their analysis of the effect of FDI on corruption, constructed an instrument for FDI using the sum of the bilateral geographic distance between the host countries and the 20 wealthiest economies, weighted by their average real GDP per capita. They explain the logic of the instrument with these words: “On the one hand, investors are more likely to invest in those destinations that are close to their home country; and on the other hand, wealthier countries (those with higher GDP per capita) are more likely to be better endowed with capital and hence more likely to invest abroad”. They drew on Larraín B and Tavares (2004), who had developed the same instrument, adding cultural proximity in the construction of the variable. Taking note of these attempts to provide a reliable instrument for FDI and taking advantage of the bilateral structure of the greenfield FDI data used in this study, I follow Frankel and Romer (1999) and Feyrer (2019)’s approach to construct a gravity-based instrumental variable for FDI.

The instrument is obtained in two steps. First, I construct gravity-based predicted bilateral FDI flows by regressing actual bilateral FDI on exogenous variables which are

unlikely to directly affect political stability (see Eq. 2 below). Second, the fitted bilateral FDI,  $\widehat{FDI}_{ijt}$ , are aggregated over source countries for each destination country and time period,  $\widehat{FDI}_{it} = \sum_j \widehat{FDI}_{ijt}$ , to obtain the exogenous component of destination countries' total FDI for every time period. The instrument for aggregate actual FDI as a percent of GDP in Eq. 1 is the aggregate predicted FDI inflows expressed as a percentage of destination countries' GDP:  $(\widehat{FDI}_{it}/GDP_{it}) \times 100$ . Following [Frankel and Romer \(1999\)](#), the gravity-based instrumental variable method has been extended in numerous studies, especially in the trade and migration literature, including [Alesina et al. \(2016\)](#) and [Ortega and Peri \(2014\)](#). To my knowledge, this is the first time this approach has been used to study the effects of FDI. The “pseudo” gravity equation from which the predicted FDI are computed is given by:

$$\text{Log}(FDI_{ijt}) = \alpha_0 + \alpha_j + \alpha_t + \beta_1 \text{Lang}_{ij} + \beta_2 \text{Log}(GDP_{jt}) + \beta_3 \alpha_t \text{Log}(Dist_{ij}) + \varepsilon_{ijt} \quad (2)$$

where  $\text{Log}(FDI_{ijt})$  is the natural logarithm of greenfield FDI received from country  $j$  by host country  $i$  at time  $t$ ;  $\text{Lang}_{ij}$  measures language links between both countries: a common language shared by two countries is expected to ease their transborder investments;  $\text{Log}(GDP_{jt})$  represents the natural logarithm of GDP<sup>9</sup> of the investing country, as richer countries are more likely to invest abroad;  $\text{Log}(Dist_{ij})$  is the natural logarithm of the geographical distance between the partner countries with which I interact time period dummies ( $\alpha_t$ ): beyond the logic behind [Pinto and Zhu \(2016\)](#) and [Larraín B and Tavares \(2004\)](#)'s instrument that outflows from a country are negatively related to distance to partner countries, the interaction of distance with time dummies accounts for common shocks in communication and technologies which have alleviated physical distance barriers to transborder investment over time, or transaction costs. Like the dependent, the resulting variable has a three-dimension variability (destination country, origin country, and time.) While all these independent variables have been commonly used in research on FDI determinants based on a gravity model, including [Bergstrand and Egger \(2013\)](#), [Di Giovanni \(2005\)](#), [Head and Ries \(2008\)](#), and [Stein and Daude \(2007\)](#), they are unlikely to affect (at least directly) political stability. They may not represent a perfect exogenous source of variation in FDI to make the gravity model-based predicted FDI reduce the actual FDI bias to zero; however, they are exogenous enough to at least allow the instrument to mitigate the endogeneity bias.  $\alpha_0$  is a constant, and  $\alpha_j$  an origin country fixed effect (FE). Following [Docquier et al. \(2016\)](#), I do not include destination country fixed effect because this could capture the influence of host country institutions on the investment decisions of foreign investors.

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<sup>9</sup>FDI and GDP values are expressed in nominal terms. They are effectively deflated by the multilateral resistance terms. Deflating them by some factor such as the CPI or the GDP deflator to express them in real terms could produce misleading results.

### 3.2.2 The System Generalized Method of Moments (SYS-GMM)

For comparison purposes and to account for the potential persistence in institutional factors using a dynamic specification (i.e., adding the lagged dependent to the set of regressors in Eq. 1), I supplement the gravity-based instrumental variable approach with the SYS-GMM proposed by [Blundell and Bond \(1998\)](#). The SYS-GMM estimator has the property to address the so-called Nickell bias ([Nickell, 1981](#)), which arises from including the lagged dependent variable as a regressor in a fixed effects regression, and to account for potential endogeneity of the controls. The SYS-GMM technique combines the equation in first differences with the equation in levels in a system. Under the assumption that lagged variables are not reacting to current changes, it instruments for the equation in levels with first differences of variables and for the equation in first differences with lagged levels of variables.

It is worth noting that the effect of FDI on political stability to be obtained from the different estimations (OLS, IV, and SYS-GMM) may be underestimated. FDI affects some of the covariates in the same direction as it is expected to influence political stability. Based on the main argument that, by generating economic opportunities greenfield FDI can promote political stability, it appears that FDI is expected to affect both political stability and some of the covariates, including real per capita GDP and (un)employment, in the same direction. Consequently, the coefficient of FDI may be underestimated, as some of the effect is also likely to be captured by the covariates. As a result, the coefficient of FDI could reflect a lower-bound estimate of FDI's impact on political stability.

### 3.3 Data and sample

The determination of FDI's impact on political stability is based on a sample of 116 developing economies. The gravity model is estimated on these 116 countries (host countries) and 158 home countries (developing and developed countries)<sup>10</sup>. The data span the period between 2003 – the first year for which greenfield FDI data are provided – and 2017. Given the relatively little variation over time of the institutional quality variable, and to smooth out fluctuations in greenfield FDI flows, I use three-year averages of the data, resulting in five time periods. The selected countries, as well as the time period depend on data availability. The full sample of countries is provided in the Appendix, Tables [A1](#) and [A2](#).

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<sup>10</sup>The paper follows UNCTAD's classification of countries to distinguish between developed and developing countries (including transition economies.) Developed countries are Australia, Austria, Belgium, Canada, Switzerland, Cyprus, Germany, Denmark, Spain, Finland, France, Greece, Hong Kong, Ireland, Iceland, Israel, Italy, Japan, Luxemburg, Netherlands, Norway, New Zealand, Portugal, Sweden, United Kingdom, and the USA. Developing economies include all other countries. See <https://unctadstat.unctad.org/EN/Classifications.html>.

### 3.3.1 Data for the gravity model (Eq. 2)

The bilateral FDI data are obtained from the fDi markets database of the Financial Times. The database provides information on greenfield FDI projects (transnational investments in new physical projects or expansion of existing investments) worldwide, including the source market, the destination market, and the capital investment, from 2003 onwards. The bilateral FDI measure adopted in this paper, therefore, uses flows data as provided by the amount of the capital investment in current US dollars from the country of the source market ( $j$ ) to the country of the destination market ( $i$ ) in year  $t$ . The data are therefore measured on a gross basis, i.e., they do not include disinvestments (see Haug et al. (2022) for detailed discussions on FDI measurements). The sample consists of 4,204 country pairs from 116 destination developing countries and 158 source countries.

Data on language and geographical distance are taken from the CEPII database. Language is a dummy variable equal to 1 if a language is spoken by at least 9% of the population in both investing and recipient countries. Geographical distance measures the simple distance between the most populated cities of the country pairs, in kilometers. The source country's GDP data are from the World Development Indicators (WDI) of the World Bank, in current USD.

### 3.3.2 Data for the baseline model (Eq. 1)

*Political stability* is measured with the political stability and absence of violence index of the Worldwide Governance Indicators (WGI). This is one of the six dimensions of governance reported by the WGI and captures the institutional environment in terms of perceptions of the likelihood of political instability and/or politically motivated violence. The dimensions of (in)stability captured by the index include, among others, armed conflicts, government stability, terrorism, international tensions, protests and riots, violent demonstrations, and social unrest<sup>11</sup>. The index is generated in such a way that it ranges from approximately -2.5 to +2.5, with higher values corresponding to better institutions. For the econometric estimations, the index is rescaled so that it lies between 0 and 1, with 1 reflecting the highest political stability for the purposes of this study. The sample within and between standard deviations of the rescaled index are about 0.07 and 0.20, respectively. The WGIs are now widely used by academics (recent papers include Alquist et al. (2019); Batista and Vicente (2011); Deng et al. (2018)) and policymakers (for example, the Millennium Challenge Corporation relies on four of the WGI measures for determining country eligibility)<sup>12</sup>, and the WGI's index of political stability appears to closely match the goal of this study. As a robustness check, I construct another index of political stability from three indicators of

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<sup>11</sup>For the methodology and list of the individual variables as well as data sources used to construct the index, see <https://info.worldbank.org/governance/wgi/Home/Documents>.

<sup>12</sup>See <https://www.mcc.gov/resources/doc/report-selection-criteria-methodology-fy19> for details.

the International Country Risk Guide (ICRG)<sup>13</sup>, namely, government stability, internal conflict, and external conflict, each with a minimum score of 0 and a maximum score of 12. Following the ICRG methodology, the index is computed as the sum of the three indicators. As previously, the scores are transformed so that they range between 0 and 1 for the econometric estimations.

***FDI inflows as a percent of GDP***: for a given year ( $t$ ) and from the bilateral FDI flows presented above ( $FDI_{ijt}$ ), I compute total FDI received by a country ( $i$ ) from all source countries ( $j$ ) as  $FDI_{it} = \sum_j FDI_{ijt}$  to obtain the aggregate FDI inflows for that country and year. The aggregate FDI is then expressed as a percent of the host country's current GDP using WDI data. In order to explore possible heterogeneity regarding the type of source country, I also distinguish between flows from developed countries and flows from developing countries. Although flows may be considered an imperfect measure with respect to the institutional change effect of FDI, the greenfield data used in this paper are close to the measure of FDI through capital expenditures found by Kerner (2014) to be better suited for testing political science theories. By recording investments in new physical projects or expansion of existing investments, the greenfield capital investment values better reflect fixed capital expenditure unlike commonly used FDI flow measures, which report net financial transactions between MNCs and foreign affiliates, including debt, equity, and reinvested earnings. It can still be argued that the stock of greenfield FDI would have been preferable. However, greenfield flows are in line with the main argument tested in this paper that FDI affects political stability through its socio-economic externalities, since greenfield FDI flows imply an expansion of the capital stock, directly generating new activities and jobs, and, therefore, greater socio-economic opportunities.

***Real per capita GDP, real per capita GDP growth, commodity exports as a percent of GDP, unemployment (rate), population size, and education*** (measured by the gross enrollment rate in secondary education) data are all obtained from the WDI. ***Democracy*** is measured with the Polity2 variable of the POLITY IV dataset. Widely used in literature, it ranges between -10 and +10, with +10 equating to very democratic institutions. ***Religious tensions*** and ***ethnic tensions*** are taken from the ICRG database. They range from 0 to 6; higher ratings are given to countries where tensions are minimal. For ease of interpretation, I rename them religious cohesion, and ethnic cohesion, respectively.

### 3.3.3 Some descriptive statistics

During the period of analysis, total greenfield FDI flows to the sample of developing countries averaged about \$527 billion, with a peak of over \$895 billion in 2008. Apart from the 2008 peak, FDI inflows fluctuated around \$500 billion over the period, alternating

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<sup>13</sup>For details on the variables, see <https://www.prsgroup.com/wp-content/uploads/2012/11/icrgmethodology.pdf>.

rising and falling phases, with 2012 registering the lowest amount of \$410 billion. The surge observed in 2008 demonstrates the importance of the developing region as host for FDI during the 2007-2008 global financial crisis (UNCTAD, 2010). Developed economies have remained the largest source of FDI to developing countries, but with a declining share as South-South FDI has been growing over time (Figure 1). For example, while the share of greenfield FDI from developing economies in total FDI was 24% over the first 3 years, it almost doubled over the last 3 three years (44.2 %), virtually equally important as flows from developed economies. This growing role of developing countries as new sources of investment within the developing world is driven by outflows from Asia, with China<sup>14</sup>, Republic of Korea, Singapore, India, and Malaysia accounting for over 50% of greenfield FDI outflows over the period<sup>15</sup>.

Greenfield FDI inflows within developing countries are unevenly distributed. The top 10 largest recipients accounted for more than half of the total inflows during the period, with China taking the lead. Most of them are emerging or high-income economies<sup>16</sup>. In particular, all BRIC countries are among the top five FDI destinations. In contrast, the bottom countries are generally low-income economies, most of them in Sub-Saharan Africa. However, the picture is different for inflows as a percent of GDP. Greenfield FDI represented a big share of GDP for small economies, with countries such as Mozambique, Liberia and Mongolia where average FDI over the period was more than 20% of GDP, outperforming China with an average FDI of less than 3% of GDP. While Sub-Saharan Africa was the smallest recipient of FDI in absolute terms, the region turned out to be the second-largest host for FDI as a percent of GDP (almost 6%). Like flows in current USD, the average share of greenfield FDI in host countries' GDP fluctuated over the period, but with an overall downward trend, from a high of 10.3% in 2003 to a low of 2.2% in 2017 (Figure 1).

Turning to the developing countries' institutions, the data indicate that political stability deteriorated over the period, with 2014 registering the lowest average score of -0.4 on a worldwide approximate scale from -2.5 to 2.5 (Figure 2). Despite some improvements in some years, such as 2006 and 2015, developing countries (of the sample) never witnessed a political environment more stable than that of the beginning of the period. While the highest level of institutional quality in terms of political stability was in Europe and Central Asia, the most unstable environment was observed in South Asia, with a score of -1.7, far below the sample average of -0.37. The data highlight the scope for substantial improvement in developing countries' institutions in terms of political stability. As a first step towards exploring the possible contribution of FDI to achieving this, Figure 3 shows that greenfield FDI is positively correlated with political stability. Table 1 provides summary statistics on the variables used in the regression analysis.

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<sup>14</sup>Including Taiwan.

<sup>15</sup>Other countries such as the United Arab Emirates, Russia, and South Africa are also major investors.

<sup>16</sup>Based on the World Bank income group classification.



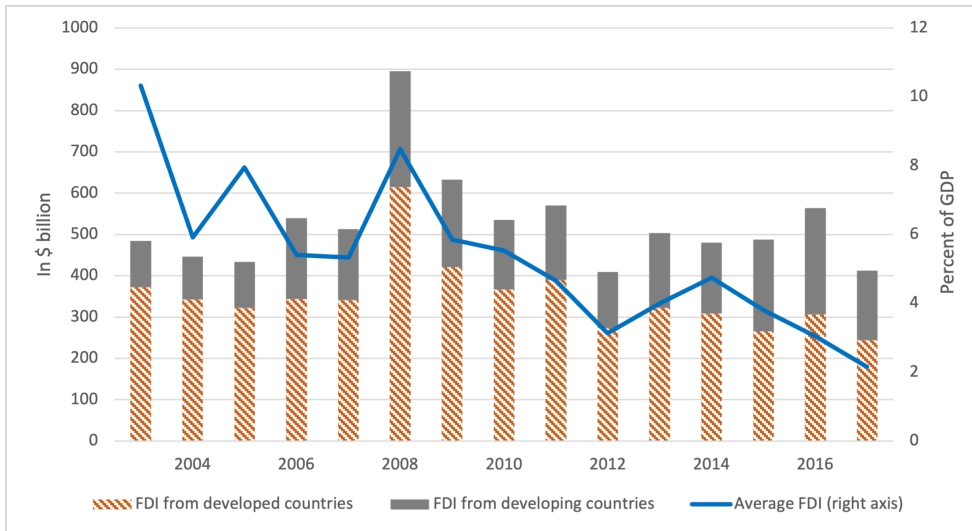


Figure 1: FDI inflows dynamics

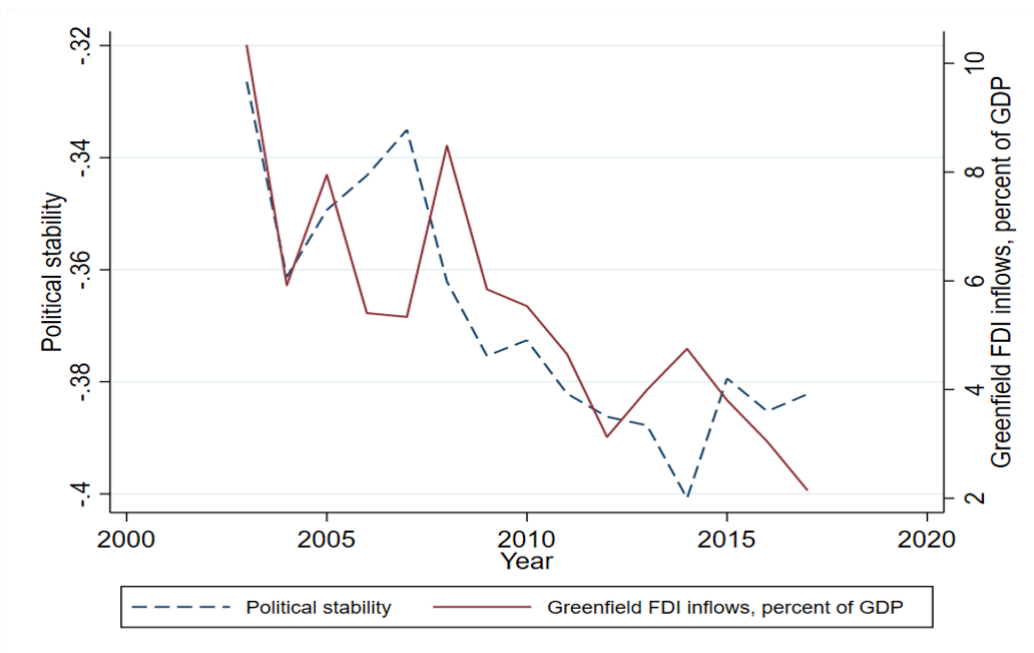
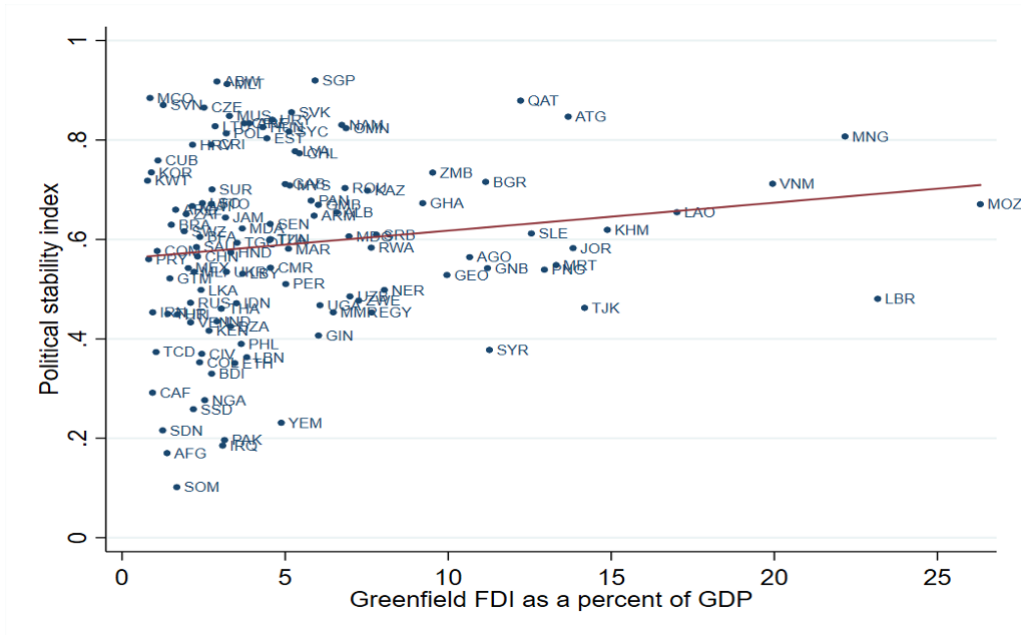


Figure 2: Political stability and greenfield FDI inflows (as a percent of GDP) dynamics.



Note: The political stability index is rescaled between 0 and 1. Each point represents a country's average over the period.

Figure 3: Correlation between political stability and FDI

Table 1: Summary statistics

| Variable             | Obs. | Mean   | Std. Dev. | Min     | Max    |
|----------------------|------|--------|-----------|---------|--------|
| Polstab              | 588  | 0.605  | 0.206     | 0       | 1      |
| FDI (total)          | 577  | 5.321  | 7.368     | 0       | 59.189 |
| FDI (from the North) | 577  | 3.071  | 5.035     | 0       | 45.329 |
| FDI (from the South) | 577  | 2.25   | 4.422     | 0       | 54.349 |
| LogGDPPC             | 571  | 8.094  | 1.36      | 5.364   | 11.879 |
| Growth               | 584  | 2.748  | 3.748     | -20.148 | 27.736 |
| LogCommod            | 487  | 1.135  | 2.056     | -10.673 | 4.232  |
| Unemp                | 570  | 7.734  | 5.707     | 0.147   | 32.989 |
| Polity2              | 558  | 3.025  | 6.092     | -10     | 10     |
| Religion             | 485  | 4.348  | 1.327     | 1       | 6      |
| Ethnicity            | 485  | 3.864  | 1.236     | 1       | 6      |
| LogPop               | 595  | 16.105 | 1.803     | 10.415  | 21.044 |
| LogEduc              | 472  | 4.154  | 0.548     | 1.786   | 4.825  |

## 4 Estimations results

The results are organized into two main sections. I first estimate the gravity model of Eq. (2), which will serve to derive the instrumental variable for FDI inflows. Second, the link between FDI and political stability is investigated using OLS and the two identification methods, namely the IV-2SLS and the SYS-GMM.

### 4.1 PPML estimates of the gravity equation

Given the large number of zeros in the bilateral FDI data, OLS estimates of the gravity equation parameters are likely to be inconsistent. The Poisson regression by pseudo maximum likelihood appears to be the most appropriate method to estimate the above gravity model. More precisely, I rely on the Stata PPML command based on the method of [Silva and Tenreyro \(2011\)](#) to identify and drop regressors that may cause the nonexistence of the (pseudo) maximum likelihood estimates. The results are given in Table 2 with robust standard errors (clustered by country pairs). Overall, the regressors are strong predictors of bilateral FDI flows, since all coefficients are highly significant. In addition, the coefficients have the expected signs: language links foster greenfield projects, countries tend to receive more investments from richer economies, and countries invest less in more remote destinations, all else being equal. These results are consistent with the findings of previous studies, including [Bergstrand and Egger \(2013\)](#), [Di Giovanni \(2005\)](#), [Head and Ries \(2008\)](#), and [Stein and Daude \(2007\)](#). Table A3 (in the Appendix) reports the first-stage regression results of the IV-2SLS estimation of political stability, using the baseline specifications. The results show that the predicted FDI obtained from the PPML estimation of the gravity model is a strong predictor of actual FDI, as the coefficients are all positive and highly significant. In addition, Figure 4 (in the Appendix) displays a strong positive correlation between the FDI variable and its instrument, with a correlation coefficient of 0.34.

Table 2: PPML estimates of the pseudo-gravity equation

| Dependent:        | Bilateral greenfield FDI flows |
|-------------------|--------------------------------|
| Language          | 0.3599**<br>(0.1830)           |
| LogGDP_Origin     | 0.8032***<br>(0.1350)          |
| LogDist × Period1 | -0.3338***<br>(0.1179)         |
| LogDist × Period2 | -0.5290***<br>(0.0794)         |
| LogDist × Period3 | -0.3609***<br>(0.0933)         |
| LogDist × Period4 | -0.3425***<br>(0.0883)         |
| LogDist × Period5 | -0.4132***<br>(0.0856)         |
| Constant          | -1.4549<br>(3.1974)            |
|                   |                                |
| Observations      | 20,839                         |
| Destination FE    | Yes                            |
| Time FE           | Yes                            |

Notes: \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ . The sample includes 116 destination countries and 158 developing and developed source countries. Robust standard errors clustered by country pairs are in parentheses.

## 4.2 Investigating the effect of FDI on political stability

The panel structure of the data allows for exploring the effect of greenfield FDI on political stability, using only its time-varying determinants, since time-invariant factors are captured by country fixed effects (FE). The model is first estimated with OLS regressions. 2SLS and SYS-GMM are then employed to address possible endogeneity of FDI in specific ways, as discussed earlier.

### 4.2.1 OLS estimations

Table 3 reports the OLS estimates of the political stability model. I start by relating political stability only to economic variables, in columns (1) and (2), as they have proven to be more important determinants of socio-political instability than measures of political grievance (Collier and Hoeffler, 1998, 2004; Fearon and Laitin, 2003; Miguel et al., 2004). The results indicate that FDI is positively and significantly related to political stability. On average, a 100-point increase in FDI inflows as a percent of GDP is associated with an improvement in institutions of about 0.2. Higher income as well as positive shock to income are associated with greater stability as per capita GDP and growth rate have the expected signs and are highly significant, except for growth in column (2). The negative coefficient of commodity exports is consistent with the “resource curse” hypothesis and the greed motive of instability; however, it is not statistically significant. Unemployment is significant with the expected sign: higher rates of unemployment breed political instability.

From columns (3) to (12), I gradually add the non-economic determinants of political stability. FDI remains positively associated with institutional quality. The coefficient is not significant only in columns (9), (10), and (11), after adding the population and education variable as final additional controls. Overall, the link between the economic variables and political stability is robust to the inclusion of non-economic variables. The economic variables tend to keep their sign and statistical significance of columns (1) and (2). Turning to the non-economic variables, democracy has a positive, though not significant, association with political stability. Religious cohesion and ethnic cohesion have the expected signs, with statistical significance at the conventional levels. Population has a negative coefficient and is significant in specifications without time FE, suggesting that larger populations increase the risk of political instability. Education is negatively and significantly related to institutional quality: educated people may be more demanding of the government and resort to protesting to get things changed.

Table 3: OLS estimates of the political stability model

|                   | (1)                   | (2)                   | (3)                   | (4)                    | (5)                   | (6)                    | (7)                   | (8)                   | (9)                   | (10)                   | (11)                  | (12)                  |
|-------------------|-----------------------|-----------------------|-----------------------|------------------------|-----------------------|------------------------|-----------------------|-----------------------|-----------------------|------------------------|-----------------------|-----------------------|
| <i>Dependent:</i> | Political stability   |                       |                       |                        |                       |                        |                       |                       |                       |                        |                       |                       |
| FDI               | 0.0024***<br>(0.0008) | 0.0019**<br>(0.0008)  | 0.0025***<br>(0.0008) | 0.0019**<br>(0.0008)   | 0.0023***<br>(0.0008) | 0.0016*<br>(0.0009)    | 0.0023***<br>(0.0009) | 0.0016*<br>(0.0009)   | 0.0013<br>(0.0009)    | 0.0014<br>(0.0009)     | 0.0016<br>(0.0010)    | 0.0016*<br>(0.0010)   |
| LogGDPPC          | 0.0798***<br>(0.0270) | 0.1770***<br>(0.0389) | 0.0764***<br>(0.0271) | 0.1753***<br>(0.0395)  | 0.0680***<br>(0.0257) | 0.1762***<br>(0.0396)  | 0.0703***<br>(0.0256) | 0.1794***<br>(0.0379) | 0.0891***<br>(0.0248) | 0.1668***<br>(0.0419)  | 0.1115***<br>(0.0340) | 0.1697***<br>(0.0401) |
| Growth            | 0.0026***<br>(0.0009) | 0.0012<br>(0.0012)    | 0.0026**<br>(0.0010)  | 0.0009<br>(0.0013)     | 0.0022**<br>(0.0011)  | 0.0004<br>(0.0013)     | 0.0021**<br>(0.0010)  | 0.0003<br>(0.0013)    | 0.0018*<br>(0.0011)   | 0.0006<br>(0.0012)     | 0.0006<br>(0.0012)    | -0.0008<br>(0.0016)   |
| LogCommod         | -0.0036<br>(0.0045)   | -0.0055<br>(0.0041)   | -0.0026<br>(0.0048)   | -0.0046<br>(0.0045)    | -0.0050<br>(0.0055)   | -0.0070<br>(0.0053)    | -0.0059<br>(0.0056)   | -0.0079<br>(0.0053)   | -0.0078*<br>(0.0046)  | -0.0079<br>(0.0051)    | -0.0041<br>(0.0033)   | -0.0037<br>(0.0040)   |
| Unemp             | -0.0044**<br>(0.0020) | -0.0055**<br>(0.0021) | -0.0046**<br>(0.0019) | -0.0059***<br>(0.0021) | -0.0046**<br>(0.0019) | -0.0059***<br>(0.0021) | -0.0042**<br>(0.0019) | -0.0055**<br>(0.0021) | -0.0048**<br>(0.0019) | -0.0056***<br>(0.0020) | -0.0042**<br>(0.0021) | -0.0052**<br>(0.0023) |
| Polity2           |                       |                       | 0.0016<br>(0.0049)    | 0.0033<br>(0.0049)     | 0.0012<br>(0.0047)    | 0.0030<br>(0.0048)     | 0.0015<br>(0.0044)    | 0.0033<br>(0.0046)    | 0.0027<br>(0.0045)    | 0.0033<br>(0.0046)     | 0.0017<br>(0.0048)    | 0.0021<br>(0.0049)    |
| Religion          |                       |                       |                       |                        | 0.0488***<br>(0.0150) | 0.0543***<br>(0.0141)  | 0.0398**<br>(0.0166)  | 0.0451***<br>(0.0159) | 0.0432**<br>(0.0165)  | 0.0457***<br>(0.0160)  | 0.0363*<br>(0.0194)   | 0.0399**<br>(0.0188)  |
| Ethnicity         |                       |                       |                       |                        |                       |                        | 0.0287<br>(0.0176)    | 0.0297*<br>(0.0155)   | 0.0284*<br>(0.0167)   | 0.0294*<br>(0.0155)    | 0.0289*<br>(0.0157)   | 0.0271*<br>(0.0147)   |
| LogPop            |                       |                       |                       |                        |                       |                        |                       |                       | -0.1253**<br>(0.0534) | -0.0413<br>(0.0604)    | -0.1132*<br>(0.0628)  | -0.0655<br>(0.0623)   |
| LogEduc           |                       |                       |                       |                        |                       |                        |                       |                       |                       |                        | -0.1122**<br>(0.0502) | -0.0963*<br>(0.0496)  |
| Observations      | 472                   | 472                   | 465                   | 465                    | 415                   | 415                    | 415                   | 415                   | 415                   | 415                    | 346                   | 346                   |
| R-squared         | 0.096                 | 0.151                 | 0.098                 | 0.156                  | 0.121                 | 0.189                  | 0.140                 | 0.209                 | 0.179                 | 0.212                  | 0.238                 | 0.263                 |
| Countries         | 106                   | 106                   | 105                   | 105                    | 92                    | 92                     | 92                    | 92                    | 92                    | 92                     | 87                    | 87                    |
| Country FE        | Yes                   | Yes                   | Yes                   | Yes                    | Yes                   | Yes                    | Yes                   | Yes                   | Yes                   | Yes                    | Yes                   | Yes                   |
| Time FE           | No                    | Yes                   | No                    | Yes                    | No                    | Yes                    | No                    | Yes                   | No                    | Yes                    | No                    | Yes                   |

Notes: \*\*\* p<0.01, \*\* p<0.05, \* p<0.1. All standard errors (in parenthesis) are heteroskedasticity robust. Political stability is measured with the “political stability and absence of violence index” index of the WGI rescaled between 0 and 1. FDI represents greenfield FDI inflows as a percent of GDP. All regressions include a constant.

The previous regressions excluded two major factors of resentment: poverty and inequality, because of too many missing observations (using WDI data on the poverty headcount ratio at \$1.90 and the Gini index, respectively). In Table A4 in the Appendix, I disregard this concern and extend the last two specifications by adding them. Including these two variables almost halves the number of observations. This extension does not affect the relationship between FDI and political stability, as the coefficient remains positive, albeit not significant. In the following estimations, I then use models from columns (7) and (8) of Table 3 as the preferred specifications, including both economic and political grievance-related predictors of political stability.

#### 4.2.2 2SLS estimations

In Table 4, the preferred specification is re-estimated by 2SLS, using the gravity-based instrument. The Kleibergen-Paap Wald F statistic (KP) for weak identification is always very large in the baseline model from columns (1) and (2), at least 22.7, far above the most demanding Stock-Yogo critical value of 16.38. The KP in columns (3) and (4) is above the critical value of 8.96 for 15% maximum IV size. Overall, the KP statistics suggest that the instrument is strong and performs well in the second stage.

Previous results from the OLS estimations are confirmed by the IV-2SLS estimations regarding the effect of greenfield FDI on institutional quality in terms of political stability. In all columns except column (2), FDI exerts a significant and positive effect on political stability. The effect is about a 0.8-point increase in the score of the institutional quality index for a 100 percentage-point increase in FDI inflows. This coefficient is much larger compared to that of Table 3, suggesting that the OLS coefficients were downward biased. Apart from per capita GDP growth and population, which become non-significant, the other predictors follow their patterns of earlier results: GDP per capita, religious cohesion, and ethnic cohesion have a positive and significant association with the institutional index; the link is negative and significant for unemployment and education; commodity exports and democracy are not significant, with the expected signs (negative for commodity exports and positive for democracy). These results highlight a strong, causal impact of greenfield FDI on political stability.

Table 4: 2SLS estimates of the political stability model

|                   | (1)                    | (2)                    | (3)                   | (4)                    |
|-------------------|------------------------|------------------------|-----------------------|------------------------|
| <i>Dependent:</i> | Political stability    |                        |                       |                        |
| FDI               | 0.0077***<br>(0.0028)  | 0.0046<br>(0.0030)     | 0.0083*<br>(0.0047)   | 0.0080*<br>(0.0048)    |
| LogGDPPC          | 0.0987***<br>(0.0288)  | 0.1731***<br>(0.0313)  | 0.1354***<br>(0.0412) | 0.1770***<br>(0.0447)  |
| Growth            | 0.0002<br>(0.0014)     | -0.0002<br>(0.0013)    | -0.0016<br>(0.0018)   | -0.0021<br>(0.0017)    |
| LogCommod         | -0.0068<br>(0.0052)    | -0.0076<br>(0.0051)    | -0.0018<br>(0.0055)   | -0.0012<br>(0.0060)    |
| Unemp             | -0.0054***<br>(0.0020) | -0.0063***<br>(0.0020) | -0.0050**<br>(0.0022) | -0.0064***<br>(0.0023) |
| Polity2           | 0.0017<br>(0.0031)     | 0.0030<br>(0.0030)     | 0.0010<br>(0.0032)    | 0.0012<br>(0.0033)     |
| Religion          | 0.0391***<br>(0.0127)  | 0.0446***<br>(0.0126)  | 0.0286*<br>(0.0164)   | 0.0338**<br>(0.0165)   |
| Ethnicity         | 0.0270*<br>(0.0162)    | 0.0288**<br>(0.0138)   | 0.0311**<br>(0.0146)  | 0.0292**<br>(0.0134)   |
| LogPop            |                        |                        | 0.0011<br>(0.1436)    | 0.0227<br>(0.1429)     |
| LogEduc           |                        |                        | -0.1507**<br>(0.0706) | -0.1427**<br>(0.0718)  |
| Observations      | 414                    | 414                    | 340                   | 340                    |
| KP                | 23.45                  | 22.73                  | 10.60                 | 11.19                  |
| Countries         | 91                     | 91                     | 81                    | 81                     |
| Country FE        | Yes                    | Yes                    | Yes                   | Yes                    |
| Time FE           | No                     | Yes                    | No                    | Yes                    |

Notes: \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ . Standard errors (in parenthesis) are heteroskedasticity robust. The excluded instrument is the fitted FDI as a percent of GDP. The Kleibergen-Paap statistics to be compared with the Stock-Yogo critical values to test the instrument's strength.



### 4.2.3 SYS-GMM estimations

Table 5 reports the SYS-GMM estimates for comparison purposes and to account for the potential persistence in political stability through a dynamic specification, by adding the lagged institutional index to the set of regressors in Eq. 1. The results are based on the preferred specification. Columns (1) and (2) rely on internal instruments only. Columns (3) and (4) use the gravity-based instrument for FDI. Before discussing the estimates, it is noteworthy that the usual diagnostic tests support the quality of the fitting: the AR (2) p-values of the Arellano-Bond test for serial correlation indicate absence of first-order serial correlation in levels (second-order correlation in differences), and the Hansen J test does not reject the null hypothesis that the instruments are valid. Overall, the diagnostic tests at the bottom of the table suggest that the SYS-GMM is correctly specified in all estimations.

The SYS-GMM estimates confirm the results obtained with the 2SLS method. FDI continues to have a positive impact on political stability with statistical significance at the usual levels, except for column (1). The magnitudes, varying between 0.3 and 0.6 for a 100-point increase in FDI as a percent of GDP, are smaller than the 2SLS estimates but remain larger than the OLS estimates, thereby confirming the downward bias of the OLS estimates. Regarding the control variables, the positive and significant coefficient of the lagged dependent suggests inertia in political stability in the developing world. Per capita GDP, per capita GDP growth rate, unemployment, democracy, and ethnic cohesion have the expected signs, although they lose significance in some specifications. Religious cohesion and commodity exports fail to significantly affect political stability.

Table 5: One-step SYS-GMM estimates of the dynamic political stability model

|                        | (1)                           | (2)                   | (3)                   | (4)                   |
|------------------------|-------------------------------|-----------------------|-----------------------|-----------------------|
| <i>Dependent:</i>      | Political stability (Polstab) |                       |                       |                       |
|                        | Internal instruments          |                       | Gravity instrument    |                       |
| FDI                    | 0.0029<br>(0.0019)            | 0.0052**<br>(0.0024)  | 0.0034*<br>(0.0020)   | 0.0058**<br>(0.0026)  |
| LogGDPPC               | 0.0102<br>(0.0079)            | 0.0113<br>(0.0088)    | 0.0054<br>(0.0082)    | 0.0079<br>(0.0094)    |
| Growth                 | 0.0037<br>(0.0023)            | 0.0046*<br>(0.0027)   | 0.0032<br>(0.0024)    | 0.0042<br>(0.0028)    |
| LogCommod              | 0.0082<br>(0.0075)            | 0.0078<br>(0.0074)    | 0.0066<br>(0.0072)    | 0.0072<br>(0.0072)    |
| Unemp                  | -0.0019<br>(0.0027)           | -0.0018<br>(0.0029)   | -0.0011<br>(0.0026)   | -0.0013<br>(0.0029)   |
| Polity2                | 0.0060***<br>(0.0022)         | 0.0060**<br>(0.0023)  | 0.0052**<br>(0.0022)  | 0.0054**<br>(0.0023)  |
| Religion               | -0.0135<br>(0.0132)           | -0.0172<br>(0.0147)   | -0.0103<br>(0.0126)   | -0.0146<br>(0.0147)   |
| Ethnicity              | 0.0161<br>(0.0100)            | 0.0218**<br>(0.0110)  | 0.0140<br>(0.0091)    | 0.0202*<br>(0.0105)   |
| Polstab <sub>t-1</sub> | 0.8910***<br>(0.0844)         | 0.9043***<br>(0.0917) | 0.9182***<br>(0.0859) | 0.9226***<br>(0.0950) |
| Observations           | 331                           | 331                   | 331                   | 331                   |
| AR (2)                 | 0.156                         | 0.178                 | 0.217                 | 0.238                 |
| Hansen J               | 0.391                         | 0.589                 | 0.302                 | 0.602                 |
| Instruments/Countries  | 56/91                         | 59/91                 | 57/91                 | 60/91                 |
| Country FE             | Yes                           | Yes                   | Yes                   | Yes                   |
| Time FE                | No                            | Yes                   | No                    | Yes                   |

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1. Standard errors (in parenthesis) are robust to heteroskedasticity and autocorrelation within countries. AR(1) and AR(2): p-values of Arellano-Bond test for serial correlations. Hansen J reports the corresponding test p-value. All regressions include a constant.

#### 4.2.4 Political stability and political repression

The link between basic human rights violations and political stability can be twofold. On the one hand, human rights abuses are likely to exacerbate grievances and fuel anti-government protest, negatively affecting political stability. On the other hand, political repression has proven to be a strong instrument in authoritarian countries to instill fear and quell protests. In other words, political terror can be used to enforce political stability, harming individual well-being through denying people's civil liberties and political rights. The case of Libya offers an interesting example of this. Under Mouammar Kadhafi, the country enjoyed a quite stable political climate, with positive scores on the stability index ranging from 0.03 to 0.83 between 2003 and 2010. While a couple of factors, including good socio-economic records, contributed to this, many observers noted that the country was ruled by an authoritarian regime with the same president in office since 1969. Libya was considered by many as a country with an oppressive regime capable of quashing any attempts at political protest. Methods included hangings and mutilations of opponents, often broadcast on television, and the repression of those deemed "enemies of the revolution" (academics, journalists, etc.)<sup>17</sup>. The relative political stability witnessed by Libya prior to the 2011 civil war in the wake of the Arab Spring may have been obtained in part by political terror.

In the analysis of the effect of FDI on political stability, the role of political repression deserves particular attention. If political terror can be used as a dissuasive tool to prevent instability, then it can also serve a state's interest in attracting FDI. Because MNCs would be reluctant to invest in an unstable environment, FDI could trigger the use of terror by states to impose stability and enable a competitive environment in terms of political stability. In this way, FDI can promote stability at the expense of individual well-being. In line with the dependency school of thought, some authors have argued that the nature of ties between external actors and elites in developing countries gives the elites incentives to repress civil liberties in order to provide the kind of stable political environment necessary to attract and maintain FDI (e.g., [Maxfield, 1998](#)). Achieving political stability from FDI at the expense of human rights is undesirable, not only from an ethical standpoint but also for the role that human rights play in achieving development goals. For example, [Douch et al. \(2022\)](#) find that development aid is less effective in countries with human rights violations where resources are diverted to oligarchs, leading to weaker growth compared to countries with better protection of human rights, which experience stronger growth.

Following this interplay between FDI, political terror, and political stability, it therefore appears important to rule out the influence of political repression from the positive effect of FDI on political stability. To this end, I complement the preferred specification by

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<sup>17</sup>See for example: <https://www.lefigaro.fr/international/2011/08/22/01003-20110822ARTFIG00596-libye-quatre-decennies-d-exactions-et-de-repression.php>.

controlling for human rights conditions using the Political Terror Scale (PTS)<sup>18</sup>. In addition, in the sensitivity section, I estimate the preferred models on the subsample of countries with greater respect for human rights (those below the sample median). Housed by the Political Science Department at the University of North California, the PTS project measures violations of physical integrity rights by states or their agents. The violations of personal integrity or security captured by the PTS include torture, excessive use of force, political assassinations and murder, political imprisonment, arbitrary arrest, and detention<sup>19</sup>. Three separate indicators of political terror are provided by the PTS project, each based on yearly reports published by Amnesty International, the U.S. State Department, and recently, Human Rights Watch. The three PTS indicators are highly related and scaled from 1 to 5, with higher scores indicating higher levels of abuse. Following previous work (Blanton and Blanton, 2007; Poe et al., 1999), this study's measure of political terror is the average of the PTS's Amnesty International and US State Department indicators<sup>20</sup> (the Human Rights Watch-based score is excluded because of its limited time coverage, starting from 2013.)

The estimations results are provided in Table 6. Columns (1) and (2) report 2SLS estimates using the gravity instrument. Columns (3) and (4) show SYS-GMM estimates based on internal instruments only, and columns (5) and (6) provide SYS-GMM estimates relying on the gravity instrument as an external instrumental variable for FDI. The results stress a negative link between political terror and political stability. In all columns, the PTS coefficient is negative and significant at the conventional levels. This result aligns with the grievance motive for instability. Increased offenses against physical integrity rights may stimulate opposition to governments and provoke unrest, posing a threat to political stability.

Turning to the coefficients of FDI, they are positive, as in previous findings, and very significant, confirming that greenfield FDI has a positive impact on political stability. Moreover, they show that greenfield FDI promotes human rights-compliant political stability. The magnitudes range from about a 0.4 to 0.7 increase in the political stability index for a 100 percentage point increase in greenfield FDI as a percent of GDP. Put differently, the findings reveal that for the same level of FDI/GDP ratio, countries with greater political

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<sup>18</sup>Gibney et al. (2019)

<sup>19</sup>The PTS is not limited to politically motivated violence and intimidation, but captures any repression by state agents, regardless of the motivation. Not only does politically motivated violence have the potential to intimidate people and muzzle protests, other forms of violence, such as the assassination of a random bystander, also do. As such, the PTS is advantageous as it captures a more comprehensive scope of the use of intimidation as a tool to provide a stable political climate.

<sup>20</sup>Polity2, the democracy variable used in the specification, is based on coding of legal documents and can be interpreted as an indicator of *de jure* political institutions. It can, therefore, be associated with PTS which refers to *de facto* human rights conditions. The Freedom House civil liberties indicator captures facets of human rights such as freedom of speech and assembly, commonly incorporated into measures of democracy indicators such as Polity2, while this section focuses on repression-driven political stability. Moreover, the correlation coefficient between PTS and Polity2, -0.3, suggest using PTS, as it is smaller (in absolute value) than the correlation coefficient between Polity2 and the civil liberties indicator (-0.8).

Table 6: FDI and political stability, accounting for political terror

|                        | (1)                           | (2)                    | (3)                   | (4)                   | (5)                   | (6)                   |
|------------------------|-------------------------------|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| <i>Dependent:</i>      | Political stability (Polstab) |                        |                       |                       |                       |                       |
| <i>Method:</i>         | IV-2SLS                       |                        | One-step SYS-GMM      |                       |                       |                       |
|                        |                               |                        | Internal instruments  |                       | Gravity instrument    |                       |
| FDI                    | 0.0069***<br>(0.0022)         | 0.0043*<br>(0.0024)    | 0.0047**<br>(0.0019)  | 0.0062***<br>(0.0022) | 0.0050**<br>(0.0019)  | 0.0063***<br>(0.0021) |
| LogGDPPC               | 0.0670***<br>(0.0232)         | 0.1237***<br>(0.0271)  | 0.0137**<br>(0.0070)  | 0.0128*<br>(0.0072)   | 0.0120*<br>(0.0072)   | 0.0126<br>(0.0077)    |
| Growth                 | -0.0002<br>(0.0011)           | -0.0005<br>(0.0011)    | 0.0022<br>(0.0017)    | 0.0037*<br>(0.0021)   | 0.0020<br>(0.0017)    | 0.0037*<br>(0.0021)   |
| LogCommod              | -0.0082*<br>(0.0045)          | -0.0095**<br>(0.0045)  | 0.0065<br>(0.0062)    | 0.0052<br>(0.0063)    | 0.0057<br>(0.0059)    | 0.0051<br>(0.0062)    |
| Unemp                  | -0.0042**<br>(0.0020)         | -0.0044**<br>(0.0020)  | -0.0026<br>(0.0020)   | -0.0023<br>(0.0023)   | -0.0023<br>(0.0020)   | -0.0022<br>(0.0022)   |
| Polity2                | -0.0010<br>(0.0025)           | 0.0001<br>(0.0024)     | 0.0038<br>(0.0025)    | 0.0034<br>(0.0027)    | 0.0032<br>(0.0023)    | 0.0033<br>(0.0024)    |
| Religion               | 0.0301**<br>(0.0129)          | 0.0335***<br>(0.0116)  | -0.0034<br>(0.0109)   | -0.0056<br>(0.0109)   | -0.0013<br>(0.0103)   | -0.0053<br>(0.0107)   |
| Ethnicity              | 0.0103<br>(0.0139)            | 0.0121<br>(0.0123)     | 0.0058<br>(0.0090)    | 0.0094<br>(0.0086)    | 0.0041<br>(0.0082)    | 0.0091<br>(0.0080)    |
| PTS                    | -0.0839***<br>(0.0119)        | -0.0810***<br>(0.0113) | -0.0280*<br>(0.0167)  | -0.0325*<br>(0.0194)  | -0.0321**<br>(0.0155) | -0.0332*<br>(0.0176)  |
| Polstab <sub>t-1</sub> |                               |                        | 0.7566***<br>(0.0831) | 0.7610***<br>(0.0853) | 0.7526***<br>(0.0822) | 0.7603***<br>(0.0844) |
| Observations           | 412                           | 412                    | 331                   | 331                   | 331                   | 331                   |
| KP                     | 22.56                         | 21.53                  | .                     | .                     | .                     | .                     |
| AR(2)                  | .                             | .                      | 0.192                 | 0.186                 | 0.221                 | 0.193                 |
| Hansen J               | .                             | .                      | 0.301                 | 0.601                 | 0.260                 | 0.545                 |
| Instruments            | .                             | .                      | 62                    | 65                    | 63                    | 66                    |
| Countries              | 90                            | 90                     | 91                    | 91                    | 91                    | 91                    |
| Country FE             | Yes                           | Yes                    | Yes                   | Yes                   | Yes                   | Yes                   |
| Time FE                | No                            | Yes                    | No                    | Yes                   | No                    | Yes                   |

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1. Standard errors are heteroscedasticity robust. KP (Kleibergen-Paap Wald F) to be compared with the Stock-Yogo critical values to test the instrument's strength. AR(1) and AR(2): p-values of Arellano-Bond test for correlation. Hansen J reports the corresponding test p-value. All regressions include a constant.

repression suffer more instability than others. This means that overall, FDI does not inhibit instability when repression is used by governments as an instrument to bring about a stable political climate. Political stability can be obtained without resort to intimidation as long as people are provided with good economic opportunities – one of the main benefits of greenfield FDI – and foreign investors require a stable socio-political climate as part of their decision to invest abroad. This makes FDI a strong determinant of political stability in general, and of human rights-compliant political stability in particular, thus contributing to individual well-being. Greater religious cohesion translates into a more stable socio-political climate. Unemployment and commodity exports are negatively related to the institutional quality index.

## 5 Sensitivity checks

This section conducts a series of robustness tests to explore the sensitivity of the main results. First, the results discussed above are based on the measure of institutional quality as provided by the WGI’s political stability and absence of violence index. As noted earlier, this measure is a composite index of a range of indicators of socio-political stability from various sources. In Table 7, I repeat the 2SLS and SYS-GMM estimations of the baseline specification using an alternative measure of political stability obtained from three indicators of the International Country Risk Guide (ICRG)<sup>21</sup>, namely, government stability, internal conflict, and external conflict, as discussed in section 3.3. The results support the previous findings. While the 2SLS estimation in column (2) fails to detect a statistically significant effect of FDI on political stability, column (1) shows that FDI contributes to institutional development in terms of political stability. The results from the SYS-GMM estimations are more compelling. The effect is positive and highly significant in all specifications, whether based on internal instruments only or when using the gravity instrument as an external instrument for FDI. Here again, the KP statistics in the IV estimations indicate that the instrument is sufficiently strong.

Second, following Demir (2016), I explore whether there is any differential impact of FDI on institutions depending on the origin of investments: developed countries (North) vs. developing countries (South), given allegations against Southern investors of undermining North investors’ achievements in improving institutional quality in the developing world. In Table 8, I replicate the 2SLS and SYS-GMM estimations after splitting the source countries into North and South to distinguish between FDI from the North and FDI from the South<sup>22</sup>. Columns (1) through (4) report the 2SLS estimates; columns (5) to (12) show the SYS-GMM estimates with internal instruments only (the first four columns) and the

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<sup>21</sup>See <https://www.prsgroup.com/wp-content/uploads/2012/11/icrgmethodology.pdf>.

<sup>22</sup>The gravity-based instruments are obtained from the estimation of the gravity model for each subsample (FDI flows from the North and FDI flows from the South). The results are available upon request.

Table 7: 2SLS and SYS-GMM estimates using an alternative measure of political stability

|                        | (1)                           | (2)                   | (3)                   | (4)                   | (5)                   | (6)                   |
|------------------------|-------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| <i>Dependent:</i>      | Political stability (Polstab) |                       |                       |                       |                       |                       |
| <i>Method:</i>         | IV-2SLS                       |                       | SYS-GMM               |                       |                       |                       |
|                        |                               |                       | Internal instruments  |                       | Gravity instrument    |                       |
| FDI                    | 0.0091**<br>(0.0042)          | -0.0065<br>(0.0042)   | 0.0056***<br>(0.0019) | 0.0030*<br>(0.0018)   | 0.0059***<br>(0.0020) | 0.0033*<br>(0.0019)   |
| LogGDPPC               | -0.1370***<br>(0.0415)        | 0.1378***<br>(0.0467) | 0.0096<br>(0.0093)    | 0.0041<br>(0.0083)    | 0.0031<br>(0.0092)    | -0.0029<br>(0.0082)   |
| Growth                 | 0.0062***<br>(0.0023)         | 0.0053***<br>(0.0017) | 0.0040**<br>(0.0019)  | 0.0047**<br>(0.0020)  | 0.0035*<br>(0.0020)   | 0.0041**<br>(0.0020)  |
| LogCommod              | 0.0152**<br>(0.0074)          | 0.0081<br>(0.0060)    | 0.0127*<br>(0.0067)   | 0.0144***<br>(0.0053) | 0.0124*<br>(0.0072)   | 0.0140**<br>(0.0057)  |
| Unemp                  | -0.0053*<br>(0.0028)          | -0.0033<br>(0.0026)   | -0.0009<br>(0.0021)   | -0.0009<br>(0.0019)   | 0.0001<br>(0.0021)    | 0.0001<br>(0.0019)    |
| Polity2                | -0.0066**<br>(0.0031)         | -0.0005<br>(0.0030)   | 0.0021<br>(0.0014)    | 0.0026*<br>(0.0014)   | 0.0018<br>(0.0015)    | 0.0023<br>(0.0014)    |
| Religion               | 0.0429*<br>(0.0236)           | 0.0510***<br>(0.0181) | 0.0047<br>(0.0083)    | 0.0034<br>(0.0079)    | 0.0092<br>(0.0090)    | 0.0088<br>(0.0088)    |
| Ethnicity              | 0.0284*<br>(0.0166)           | 0.0343**<br>(0.0133)  | 0.0106<br>(0.0108)    | 0.0121<br>(0.0107)    | 0.0116<br>(0.0117)    | 0.0131<br>(0.0115)    |
| Polstab <sub>t-1</sub> |                               |                       | 0.6807***<br>(0.0630) | 0.7246***<br>(0.0680) | 0.6664***<br>(0.0647) | 0.7095***<br>(0.0693) |
| Observations           | 414                           | 414                   | 331                   | 331                   | 331                   | 331                   |
| KP                     | 23.45                         | 22.73                 | .                     | .                     | .                     | .                     |
| AR(2)                  | .                             | .                     | 0.732                 | 0.947                 | 0.709                 | 0.864                 |
| Hansen J               | .                             | .                     | 0.273                 | 0.381                 | 0.306                 | 0.355                 |
| Instruments            | .                             | .                     | 78                    | 81                    | 79                    | 82                    |
| Countries              | 91                            | 91                    | 91                    | 91                    | 91                    | 91                    |
| Country FE             | Yes                           | Yes                   | Yes                   | Yes                   | Yes                   | Yes                   |
| Time FE                | No                            | Yes                   | No                    | Yes                   | No                    | Yes                   |

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1. Standard errors (in parenthesis) are heteroscedasticity robust. IV-2SLS in columns (1) and (2). KP (Kleibergen-Paap Wald F statistic) to be compared with the Stock-Yogo critical values to test the instrument's strength. One-step SYS-GMM estimator in columns (3)-(6). AR(1) and AR(2): p-values of Arellano-Bond test for serial correlations. Hansen J report the corresponding test p-value.

gravity-based instrument for FDI (the last four columns). The results do not suggest any particular differential effect related to the provenance of FDI flows, thereby resonating with previous findings by [Demir \(2016\)](#). Like the main results, the coefficient of FDI is positive no matter where FDI originates from. FDI from the North significantly affects political stability in column (1), while FDI from the South is significant in columns (7)-(11).



Table 8: Effects of FDI on political stability: flows from the North vs. flows from the South

|                        | (1)                           | (2)                    | (3)                   | (4)                    | (5)                   | (6)                   | (7)                   | (8)                   | (9)                   | (10)                  | (11)                  | (12)                  |
|------------------------|-------------------------------|------------------------|-----------------------|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| <i>Dependent:</i>      | Political stability (Polstab) |                        |                       |                        |                       |                       |                       |                       |                       |                       |                       |                       |
| <i>Method:</i>         | IV-2SLS                       |                        |                       |                        | One-step SYS-GMM      |                       |                       |                       |                       |                       |                       |                       |
|                        |                               |                        |                       |                        | Internal instruments  |                       |                       |                       | Gravity instrument    |                       |                       |                       |
| FDInorth               | 0.0125***<br>(0.0043)         | 0.0079<br>(0.0050)     |                       |                        | 0.0006<br>(0.0029)    | 0.0034<br>(0.0040)    | 0.0018<br>(0.0029)    | 0.0049<br>(0.0040)    |                       |                       |                       |                       |
| FDIsouth               |                               |                        | 0.0059<br>(0.0057)    | 0.0041<br>(0.0061)     |                       |                       |                       |                       | 0.0064*<br>(0.0036)   | 0.0057<br>(0.0036)    | 0.0066*<br>(0.0039)   | 0.0058<br>(0.0038)    |
| LogGDPPC               | 0.1224***<br>(0.0321)         | 0.1749***<br>(0.0327)  | 0.0589**<br>(0.0230)  | 0.1782***<br>(0.0317)  | 0.0052<br>(0.0079)    | 0.0054<br>(0.0086)    | -0.0009<br>(0.0079)   | -0.0001<br>(0.0090)   | 0.0108<br>(0.0084)    | 0.0089<br>(0.0083)    | 0.0099<br>(0.0084)    | 0.0087<br>(0.0082)    |
| Growth                 | 0.0002<br>(0.0014)            | 0.0000<br>(0.0013)     | 0.0021*<br>(0.0012)   | 0.0002<br>(0.0012)     | 0.0055**<br>(0.0021)  | 0.0063**<br>(0.0025)  | 0.0046**<br>(0.0022)  | 0.0056**<br>(0.0025)  | 0.0033<br>(0.0022)    | 0.0047*<br>(0.0025)   | 0.0032<br>(0.0022)    | 0.0047*<br>(0.0025)   |
| LogCommod              | -0.0065<br>(0.0053)           | -0.0074<br>(0.0052)    | -0.0060<br>(0.0054)   | -0.0080<br>(0.0049)    | 0.0095<br>(0.0077)    | 0.0085<br>(0.0075)    | 0.0074<br>(0.0075)    | 0.0069<br>(0.0071)    | 0.0082<br>(0.0074)    | 0.0070<br>(0.0073)    | 0.0080<br>(0.0073)    | 0.0070<br>(0.0073)    |
| Unemp                  | -0.0050**<br>(0.0021)         | -0.0059***<br>(0.0020) | -0.0044**<br>(0.0018) | -0.0057***<br>(0.0020) | -0.0014<br>(0.0027)   | -0.0012<br>(0.0029)   | -0.0005<br>(0.0026)   | -0.0005<br>(0.0028)   | -0.0022<br>(0.0028)   | -0.0019<br>(0.0029)   | -0.0021<br>(0.0027)   | -0.0019<br>(0.0028)   |
| Polity2                | 0.0022<br>(0.0032)            | 0.0030<br>(0.0031)     | 0.0012<br>(0.0031)    | 0.0032<br>(0.0030)     | 0.0053**<br>(0.0021)  | 0.0053**<br>(0.0022)  | 0.0042**<br>(0.0020)  | 0.0043**<br>(0.0021)  | 0.0066***<br>(0.0025) | 0.0060**<br>(0.0026)  | 0.0065***<br>(0.0024) | 0.0060**<br>(0.0025)  |
| Religion               | 0.0373***<br>(0.0133)         | 0.0424***<br>(0.0134)  | 0.0407***<br>(0.0127) | 0.0462***<br>(0.0125)  | -0.0138<br>(0.0129)   | -0.0175<br>(0.0138)   | -0.0078<br>(0.0123)   | -0.0115<br>(0.0135)   | -0.0044<br>(0.0121)   | -0.0081<br>(0.0117)   | -0.0043<br>(0.0120)   | -0.0081<br>(0.0117)   |
| Ethnicity              | 0.0337**<br>(0.0160)          | 0.0329**<br>(0.0143)   | 0.0256<br>(0.0159)    | 0.0275**<br>(0.0136)   | 0.0190*<br>(0.0101)   | 0.0232**<br>(0.0104)  | 0.0154*<br>(0.0091)   | 0.0199**<br>(0.0097)  | 0.0172*<br>(0.0089)   | 0.0242***<br>(0.0087) | 0.0171**<br>(0.0087)  | 0.0241***<br>(0.0086) |
| Polstab <sub>t-1</sub> |                               |                        |                       |                        | 0.9248***<br>(0.0834) | 0.9322***<br>(0.0864) | 0.9485***<br>(0.0827) | 0.9505***<br>(0.0878) | 0.8482***<br>(0.0909) | 0.8803***<br>(0.0933) | 0.8538***<br>(0.0900) | 0.8813***<br>(0.0925) |
| Observations           | 414                           | 414                    | 414                   | 414                    | 331                   | 331                   | 331                   | 331                   | 331                   | 331                   | 331                   | 331                   |
| KP                     | 26.62                         | 13.62                  | 4.895                 | 3.633                  | .                     | .                     | .                     | .                     | .                     | .                     | .                     | .                     |
| AR(2)                  | .                             | .                      | .                     | .                      | 0.0762                | 0.0739                | 0.116                 | 0.113                 | 0.268                 | 0.140                 | 0.284                 | 0.141                 |
| Hansen J               | .                             | .                      | .                     | .                      | 0.402                 | 0.621                 | 0.305                 | 0.605                 | 0.346                 | 0.385                 | 0.314                 | 0.386                 |
| Countries              | 91                            | 91                     | 91                    | 91                     | 91                    | 91                    | 91                    | 91                    | 91                    | 91                    | 91                    | 91                    |
| Instruments            | .                             | .                      | .                     | .                      | 56                    | 59                    | 57                    | 60                    | 56                    | 59                    | 57                    | 60                    |
| Country FE             | Yes                           | Yes                    | Yes                   | Yes                    | Yes                   | Yes                   | Yes                   | Yes                   | Yes                   | Yes                   | Yes                   | Yes                   |
| Time FE                | No                            | Yes                    | No                    | Yes                    | No                    | Yes                   | No                    | Yes                   | No                    | Yes                   | No                    | Yes                   |

\*\*\*p<0.01, \*\*p<0.05, \*p<0.1. Heteroscedasticity robust standard errors. IV-2SLS in columns (1)-(4). KP Wald F statistic to be compared with the Stock-Yogo critical values. SYS-GMM estimations in columns (5)-(12). AR(1) and AR(2): p-values of Arellano-Bond test for serial correlations. Hansen J is the corresponding test p-value.

Third, I examine whether the results are conditional on income level by excluding upper-middle and high-income countries, based on the World Bank classification. While they witnessed the weakest institutional development, low-income and low-middle income countries registered the largest greenfield FDI inflows as a percent of GDP during the period of study<sup>23</sup>. The 2SLS estimates given in Table 9 show that the results are robust to the exclusion of upper-middle and high-income countries. The effect is positive in both specifications (1) and (2) and statistically significant in specification (1).<sup>24</sup>

Next, to investigate again the finding that greenfield FDI promotes human rights-compliant institutional quality, I re-estimate the models using the sub-sample of countries with greater respect for people’s physical integrity rights, that is, countries below the full sample median on the political terror scale. The results are given in Table 10 and confirm the previous results. Columns (1) and (2), which report the 2SLS estimates, show that greenfield FDI positively and significantly affects political stability in countries where protests are not under heightened threat of political terror. Therefore, they confirm that greenfield FDI does not foster a stable socio-political climate at the expense of human physical-integrity rights. The SYS-GMM results from columns (3) and (4) also display a positive coefficient on FDI but are not statistically significant.

To emphasize the choice of greenfield FDI as better conveying the main transmission mechanism, i.e., the form of FDI with the greater potential to generate economic opportunities that promote political stability, the SYS-GMM estimations based on internal instruments<sup>25</sup> are replicated using total FDI inflows from the WDI instead. More precisely, this corresponds to columns (1)-(2) of Table 5 and columns (3)-(4) of Table 6. The results are provided in the online Appendix<sup>26</sup>. The AR(2) show that they must be interpreted with caution as they are significant at the conventional levels, signaling an autocorrelation of order 1. However, if one may consider that the results are reliable, they all show a non-significant effect of total FDI on political stability, unlike greenfield FDI, where the effect for the corresponding tables is positive and statistically significant, except in column (1) of Table 5. This would seem to support the argument that through stronger impacts on growth and jobs creation, greenfield FDI is more likely to enable institutional development in terms of political stability.

Lastly, given that the instrument used throughout the paper is obtained from predicted

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<sup>23</sup>Average FDI: 6.7% for low income, 6.6% for low-middle income, 4.1% for upper-middle income, and 4.2% for high income. Average political stability index: -1.02 for low income, -0.64 for low-middle income, -0.42 for upper-middle income, and 0.71 for high income.

<sup>24</sup>I do not show the SYS-GMM-based results because the AR(2) tests and the coefficients on the lagged dependent above 1 suggest that the data for the subsample of low and low-middle income countries do not fit the SYS-GMM estimations, though the coefficients remain positive.

<sup>25</sup>Only the SYS-GMM estimations with internal instruments are considered as it is not possible to construct the gravity-based instrumental variable for total FDI inflows due to data constraints and measurement issues (the total FDI include reverse investment and present substantial negative values, which would not be appropriate for a gravity model.)

<sup>26</sup>I thank an anonymous Referee for suggesting this.

Table 9: Effect of FDI on political stability:  
subsample of low-income countries

|                   | (1)                           | (2)                    |
|-------------------|-------------------------------|------------------------|
| <i>Dependent:</i> | Political stability (Polstab) |                        |
| <i>Method:</i>    | IV-2SLS                       |                        |
| FDI               | 0.0109**<br>(0.0045)          | 0.0024<br>(0.0039)     |
| LogGDPPC          | 0.0630<br>(0.0461)            | 0.2592***<br>(0.0627)  |
| Growth            | 0.0028<br>(0.0029)            | 0.0023<br>(0.0024)     |
| LogCommod         | -0.0099<br>(0.0080)           | -0.0199***<br>(0.0070) |
| Unemp             | -0.0154**<br>(0.0066)         | -0.0122**<br>(0.0059)  |
| Polity2           | 0.0024<br>(0.0046)            | 0.0083*<br>(0.0046)    |
| Religion          | 0.0470*<br>(0.0273)           | 0.0544**<br>(0.0237)   |
| Ethnicity         | 0.0164<br>(0.0334)            | 0.0217<br>(0.0255)     |
| Observations      | 167                           | 167                    |
| KP                | 20.66                         | 16.66                  |
| Countries         | 38                            | 38                     |
| Country FE        | Yes                           | Yes                    |
| Time FE           | No                            | Yes                    |

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1. Standard errors (in parenthesis) are heteroscedasticity robust. KP (Kleibergen-Paap Wald F statistic) to be compared with the Stock-Yogo critical values to test the instrument's strength. All regressions include a constant.

values, I question the robustness of the FDI coefficients significance by testing their sensitivity to bootstrap wherever the instrumental variable was used in the baseline specification. The results, which are available upon request, support the robustness of the statistical significance of the FDI coefficients.

Table 10: Effect of FDI on political stability: subsample of countries with lower PTS

|                        | (1)                           | (2)                   | (3)                   | (4)                   |
|------------------------|-------------------------------|-----------------------|-----------------------|-----------------------|
| <i>Dependent:</i>      | Political stability (Polstab) |                       |                       |                       |
| <i>Method:</i>         | IV-2SLS                       |                       | SYS-GMM               |                       |
|                        |                               |                       | Internal              | Gravity               |
| FDI                    | 0.0098**<br>(0.0042)          | 0.0096*<br>(0.0050)   | 0.0002<br>(0.0030)    | 0.0001<br>(0.0028)    |
| LogGDPPC               | 0.1301**<br>(0.0582)          | 0.1649***<br>(0.0583) | 0.0157<br>(0.0160)    | 0.0158<br>(0.0159)    |
| Growth                 | -0.0014<br>(0.0018)           | -0.0017<br>(0.0020)   | -0.0015<br>(0.0022)   | -0.0015<br>(0.0023)   |
| LogCommod              | -0.0139*<br>(0.0079)          | -0.0142<br>(0.0086)   | 0.0039<br>(0.0113)    | 0.0040<br>(0.0117)    |
| Unemp                  | -0.0013<br>(0.0025)           | -0.0024<br>(0.0028)   | 0.0000<br>(0.0025)    | -0.0001<br>(0.0021)   |
| Polity2                | 0.0080<br>(0.0083)            | 0.0091<br>(0.0083)    | -0.0022<br>(0.0034)   | -0.0021<br>(0.0034)   |
| Religion               | 0.0291<br>(0.0292)            | 0.0386<br>(0.0301)    | 0.0659*<br>(0.0366)   | 0.0658*<br>(0.0364)   |
| Ethnicity              | 0.0364**<br>(0.0178)          | 0.0372**<br>(0.0175)  | 0.0062<br>(0.0241)    | 0.0067<br>(0.0230)    |
| Polstab <sub>t-1</sub> |                               |                       | 0.7357***<br>(0.1027) | 0.7351***<br>(0.1033) |
| Observations           | 208                           | 208                   | 166                   | 166                   |
| KP                     | 13.95                         | 14.47                 | .                     | .                     |
| AR(1)                  | .                             | .                     | 0.0565                | 0.0568                |
| AR(2)                  | .                             | .                     | 0.105                 | 0.104                 |
| Hansen J               | .                             | .                     | 0.499                 | 0.441                 |
| Instruments            | .                             | .                     | 43                    | 44                    |
| Countries              | 45                            | 45                    | 45                    | 45                    |
| Country FE             | Yes                           | Yes                   | Yes                   | Yes                   |
| Time FE                | Yes                           | Yes                   | Yes                   | Yes                   |

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1. Standard errors (in parenthesis) are heteroscedasticity robust. IV-2SLS in columns (1)-(2). KP (Kleibergen-Paap Wald F statistic) to be compared with the Stock-Yogo critical values to test the instrument's strength. One-step SYS-GMM estimator in columns (3)-(4). AR(1) and AR(2): p-values of Arellano-Bond test for serial correlations. Hansen J reports the corresponding test p-value.

## 6 Conclusion

Following the strong emphasis on institutional quality in comparative development, its determinants have received growing attention in recent research. This paper contributes to this research by examining the potential of FDI to promote socio-political stability in developing countries. The developing world has been prone to socio-political instability in different forms and manifestations over recent decades; thus, identifying factors that may improve the institutional environment of developing countries in terms of political stability is key to their development. Drawing on research on the causes of political instability, which has identified economic conditions as a strong determinant of political risks, this paper focuses on greenfield FDI for its more direct impact on growth and job creation. To convincingly establish a causal relationship, the study relies on a gravity-based instrumental variable approach, supplemented with SYS-GMM estimations to determine the impact of FDI on political stability, using a large sample of developing countries.

The results clearly indicate that FDI promotes political stability, as measured by the political stability and absence of violence index of the WGI. Greenfield FDI flows appear to be positively and significantly related to institutional quality in most of the estimations. As for political-terror-driven stability, the results also indicate that greenfield FDI tends to promote political stability compliant with governmental respect for human rights, therefore preserving individual well-being. Overall, the results are robust to various specifications and estimations methods, as well as to a series of robustness tests, including the use of an alternative measure of political stability, the source of FDI flows (North vs. South), the use of different sub-samples according to income level, and level of political terror.

Beyond its direct economic effects, these findings highlight another channel through which FDI can contribute to development: the promotion of political stability. Accordingly, if politics is the problem preventing institutional development in terms of political stability in developing countries, external actors can be part of the solution through FDI if barriers to cross-border flows are lifted to support investments. In that respect, policymakers should pay greater attention to such investments as greenfield FDI, with stronger impacts on growth and jobs creation. This is all the more important as the results suggest that greenfield FDI enables political stability without governments needing to resort to political terror.

The empirical framework underpinning the results focuses on FDI's socio-economic influences on greed and grievance as the main channel through which greenfield FDI affects political stability. Further research could be useful in investigating relatively more direct mechanisms such as the political agency potential of foreign direct investors and investment promotion policies designed by host country policymakers to attract FDI.

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# Appendix

Table A1: Host developing countries and number of observations for bilateral FDI flows

|                          |     |                  |     |                   |        |
|--------------------------|-----|------------------|-----|-------------------|--------|
| Afghanistan              | 80  | Hungary          | 261 | Poland            | 290    |
| Albania                  | 125 | India            | 406 | Qatar             | 250    |
| Algeria                  | 239 | Indonesia        | 281 | Romania           | 304    |
| Andorra                  | 55  | Iran             | 249 | Russia            | 373    |
| Angola                   | 179 | Iraq             | 244 | Rwanda            | 175    |
| Antigua                  | 25  | Jamaica          | 70  | Saudi Arabia      | 279    |
| Argentina                | 269 | Jordan           | 190 | Senegal           | 160    |
| Armenia                  | 160 | Kazakhstan       | 260 | Seychelles        | 49     |
| Aruba                    | 25  | Kenya            | 294 | Sierra Leone      | 75     |
| Brazil                   | 313 | Kuwait           | 180 | Singapore         | 369    |
| Bulgaria                 | 255 | Laos             | 100 | Slovakia          | 249    |
| Burkina Faso             | 60  | Latvia           | 175 | Slovenia          | 165    |
| Burundi                  | 70  | Lebanon          | 185 | Somalia           | 65     |
| Cambodia                 | 176 | Lesotho          | 25  | South Africa      | 330    |
| Cameroon                 | 155 | Liberia          | 80  | South Korea       | 255    |
| Cape Verde               | 45  | Libya            | 215 | Sri Lanka         | 190    |
| Central African Republic | 35  | Lithuania        | 200 | Sudan             | 105    |
| Chad                     | 70  | Madagascar       | 65  | Suriname          | 30     |
| Chile                    | 238 | Malawi           | 65  | Syria             | 185    |
| China                    | 473 | Malaysia         | 320 | Tajikistan        | 110    |
| Colombia                 | 253 | Mali             | 84  | Tanzania          | 195    |
| Comoros                  | 15  | Malta            | 184 | Thailand          | 276    |
| Costa Rica               | 214 | Mauritania       | 90  | Togo              | 70     |
| Côte d'Ivoire            | 205 | Mauritius        | 114 | Trinidad & Tobago | 86     |
| Croatia                  | 195 | Mexico           | 279 | Tunisia           | 210    |
| Cuba                     | 134 | Moldova          | 141 | Turkey            | 296    |
| Czech Republic           | 274 | Mongolia         | 135 | UAE               | 412    |
| Egypt                    | 293 | Morocco          | 244 | Uganda            | 190    |
| Estonia                  | 174 | Mozambique       | 235 | Ukraine           | 246    |
| Eswantini                | 50  | Myanmar          | 195 | Uruguay           | 159    |
| Ethiopia                 | 220 | Namibia          | 134 | Uzbekistan        | 190    |
| Gabon                    | 105 | Niger            | 45  | Venezuela         | 176    |
| Gambia                   | 50  | Nigeria          | 295 | Vietnam           | 304    |
| Georgia                  | 215 | Oman             | 214 | Yemen             | 125    |
| Ghana                    | 266 | Pakistan         | 210 | Zambia            | 180    |
| Guatemala                | 143 | Panama           | 244 | Zimbabwe          | 125    |
| Guinea                   | 100 | Papua New Guinea | 100 | Total             | 20,839 |
| Guinea Bissau            | 45  | Paraguay         | 119 |                   |        |
| Haiti                    | 54  | Peru             | 234 |                   |        |
| Honduras                 | 129 | Philippines      | 249 |                   |        |

Table A2: List of origin countries and number of observations for bilateral greenfield FDI flows

|                    |     |                              |     |             |     |                   |     |
|--------------------|-----|------------------------------|-----|-------------|-----|-------------------|-----|
| Afghanistan        | 15  | Czech Republic               | 240 | Kuwait      | 265 | Russia            | 375 |
| Albania            | 5   | Democratic Republic of Congo | 15  | Kyrgyzstan  | 20  | Rwanda            | 10  |
| Algeria            | 40  | Denmark                      | 370 | Laos        | 15  | Samoa             | 10  |
| Andorra            | 15  | Djibouti                     | 15  | Latvia      | 130 | Saudi Arabia      | 260 |
| Angola             | 55  | Dominican Republic           | 15  | Lebanon     | 140 | Senegal           | 30  |
| Antigua            | 5   | Ecuador                      | 40  | Libya       | 30  | Seychelles        | 5   |
| Argentina          | 135 | Egypt                        | 210 | Lithuania   | 110 | Sierra Leone      | 5   |
| Armenia            | 15  | El Salvador                  | 30  | Luxembourg  | 335 | Singapore         | 305 |
| Australia          | 385 | Equatorial Guinea            | 10  | Macau       | 30  | Slovakia          | 85  |
| Austria            | 295 | Estonia                      | 95  | Malawi      | 5   | Slovenia          | 100 |
| Azerbaijan         | 65  | Ethiopia                     | 15  | Malaysia    | 270 | South Africa      | 370 |
| Bahamas            | 45  | Fiji                         | 10  | Mali        | 20  | South Korea       | 400 |
| Bahrain            | 170 | Finland                      | 310 | Malta       | 110 | Spain             | 435 |
| Bangladesh         | 65  | France                       | 515 | Mauritius   | 125 | Sri Lanka         | 70  |
| Barbados           | 15  | Gabon                        | 10  | Mexico      | 170 | Sudan             | 15  |
| Belarus            | 140 | Gambia                       | 5   | Moldova     | 5   | Sweden            | 385 |
| Belgium            | 315 | Georgia                      | 40  | Mongolia    | 10  | Switzerland       | 455 |
| Belize             | 25  | Germany                      | 485 | Morocco     | 150 | Syria             | 10  |
| Bermuda            | 152 | Ghana                        | 50  | Mozambique  | 5   | Tajikistan        | 15  |
| Bhutan             | 5   | Greece                       | 200 | Myanmar     | 25  | Tanzania          | 75  |
| Bolivia            | 10  | Greenland                    | 10  | Namibia     | 15  | Thailand          | 195 |
| Bosnia-Herzegovina | 35  | Guatemala                    | 40  | Nepal       | 45  | Togo              | 115 |
| Botswana           | 50  | Guyana                       | 5   | Netherlands | 420 | Trinidad & Tobago | 5   |

|                |     |            |     |                       |     |                |        |
|----------------|-----|------------|-----|-----------------------|-----|----------------|--------|
| Brazil         | 270 | Haiti      | 5   | New Zealand           | 150 | Tunisia        | 110    |
| Brunei         | 25  | Honduras   | 15  | Nicaragua             | 30  | Turkey         | 305    |
| Bulgaria       | 100 | Hong Kong  | 340 | Nigeria               | 170 | Turkmenistan   | 5      |
| Burkina Faso   | 35  | Hungary    | 155 | North Macedonia       | 40  | UAE            | 400    |
| Burundi        | 20  | Iceland    | 105 | Norway                | 305 | Uganda         | 20     |
| Cambodia       | 30  | India      | 480 | Oman                  | 105 | Ukraine        | 165    |
| Cameroon       | 10  | Indonesia  | 120 | Pakistan              | 110 | United Kingdom | 530    |
| Canada         | 470 | Iran       | 150 | Panama                | 85  | United States  | 538    |
| Cayman Islands | 26  | Iraq       | 30  | Papua New Guinea      | 5   | Uruguay        | 35     |
| Chile          | 130 | Ireland    | 310 | Paraguay              | 10  | Vanuatu        | 15     |
| China          | 485 | Israel     | 235 | Peru                  | 60  | Venezuela      | 88     |
| Colombia       | 65  | Italy      | 400 | Philippines           | 150 | Vietnam        | 165    |
| Costa Rica     | 45  | Jamaica    | 40  | Poland                | 195 | Yemen          | 45     |
| Côte d'Ivoire  | 90  | Japan      | 435 | Portugal              | 225 | Zambia         | 15     |
| Croatia        | 100 | Jordan     | 125 | Qatar                 | 245 | Zimbabwe       | 40     |
| Cuba           | 20  | Kazakhstan | 90  | Republic of the Congo | 20  |                |        |
| Cyprus         | 245 | Kenya      | 145 | Romania               | 140 | Total          | 20,839 |

Table A3: First-stage regression results of the 2SLS estimations of Table 4

|                   | (1)                                | (2)                   | (3)                   | (4)                   |
|-------------------|------------------------------------|-----------------------|-----------------------|-----------------------|
| <i>Dependent:</i> | Greenfield FDI as a percent of GDP |                       |                       |                       |
| Instrument        | 0.1269***<br>(0.0290)              | 0.0936***<br>(0.0201) | 0.0834***<br>(0.0260) | 0.0767***<br>(0.0230) |
| LogGDPPC          | -0.2323<br>(2.0369)                | 3.6544<br>(2.6969)    | -1.0350<br>(2.4828)   | 0.6128<br>(3.6075)    |
| Growth            | 0.3294***<br>(0.0623)              | 0.2163***<br>(0.0720) | 0.2889**<br>(0.1132)  | 0.1848*<br>(0.1041)   |
| Commodity         | 0.1595<br>(0.3182)                 | -0.0927<br>(0.3762)   | -0.2960<br>(0.3771)   | -0.3558<br>(0.4335)   |
| Unemp             | 0.3094**<br>(0.1263)               | 0.3326***<br>(0.1168) | 0.1809<br>(0.1197)    | 0.2442*<br>(0.1311)   |
| Polity2           | 0.0542<br>(0.1210)                 | 0.1446<br>(0.1200)    | 0.1250<br>(0.1466)    | 0.1540<br>(0.1414)    |
| Religion          | 0.5212<br>(0.8196)                 | 0.3796<br>(0.7312)    | 1.2301<br>(1.1485)    | 1.0413<br>(1.0799)    |
| Ethnicity         | 0.4668<br>(0.4901)                 | 0.4005<br>(0.4999)    | -0.1565<br>(0.7320)   | -0.1633<br>(0.7696)   |
| LogPop            |                                    |                       | -14.7608*<br>(8.3765) | -12.4670<br>(9.9893)  |
| LogEduc           |                                    |                       | 6.1680<br>(5.0925)    | 7.5243<br>(5.2067)    |
| Observations      | 415                                | 415                   | 346                   | 346                   |
| R-squared         | 0.189                              | 0.234                 | 0.248                 | 0.273                 |
| Country FE        | Yes                                | Yes                   | Yes                   | Yes                   |
| Time FE           | No                                 | Yes                   | No                    | Yes                   |

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1. Standard errors (in parenthesis) are heteroskedasticity robust. The instrument is the predicted FDI (in percent of GDP) from the gravity model. All regressions include a constant



Table A4: OLS estimations of the political stability model, including poverty and inequality as additional controls

|                   | (1)                           | (2)                    |
|-------------------|-------------------------------|------------------------|
| <i>Dependent:</i> | Political stability (Polstab) |                        |
| FDI               | 0.0022<br>(0.0016)            | 0.0022<br>(0.0016)     |
| LogGDPPC          | 0.0824<br>(0.0614)            | 0.1545*<br>(0.0777)    |
| Growth            | -0.0011<br>(0.0017)           | -0.0018<br>(0.0019)    |
| LogCommod         | -0.0105**<br>(0.0044)         | -0.0050<br>(0.0074)    |
| Unemp             | -0.0064**<br>(0.0025)         | -0.0070***<br>(0.0025) |
| Polity2           | -0.0005<br>(0.0050)           | -0.0001<br>(0.0051)    |
| Religion          | 0.0595**<br>(0.0297)          | 0.0615*<br>(0.0312)    |
| Ethnicity         | 0.0358**<br>(0.0149)          | 0.0326**<br>(0.0147)   |
| LogPop            | -0.2561**<br>(0.1127)         | -0.1867<br>(0.1251)    |
| LogEduc           | -0.0830<br>(0.0590)           | -0.0802<br>(0.0623)    |
| Poverty           | -0.0050*<br>(0.0030)          | -0.0041<br>(0.0032)    |
| Gini index        | 0.0037<br>(0.0033)            | 0.0026<br>(0.0036)     |
| Observations      | 233                           | 233                    |
| R-squared         | 0.342                         | 0.358                  |
| Countries         | 72                            | 72                     |
| Country FE        | Yes                           | Yes                    |
| Time FE           | No                            | Yes                    |

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1. Standard errors (in parenthesis) are heteroskedasticity robust. All regressions include a constant.

Table A5: Description of the variables

| Variable                              | Measurement and description   | Source  |
|---------------------------------------|---|---|
| Political stability (baseline)        | The political stability and absence of violence index of the WGI, rescaled between 0 and 1, with 1 reflecting the highest political stability                       | The Worldwide Governance Indicators (WGI) project. <a href="#">Link</a>               |
| Political stability (robustness)      | Constructed using the government stability, internal conflict, and external conflict indicators of the ICRG and rescaled between 0 and 1                            | International Country Risk Guide (ICRG) of the PRS Group. <a href="#">Link</a>        |
| (Gross) bilateral FDI flows           | Capital investment of greenfield FDI from a source country to a destination country in a given year   | fDi markets database of the Financial Times. <a href="#">Link</a>                     |
| (Gross) Aggregate FDI inflows (total) | Bilateral greenfield FDI flows aggregated over destination country and year and expressed as a percent of GDP using WDI data.                                       | fDi markets and World Bank's World Development Indicators (WDI). <a href="#">Link</a> |
| Aggregate FDI from the North          | Similar to aggregate FDI inflows (total) but considering developed source countries only  | fDi markets and WDI   |
| Aggregate FDI from the South          | Similar to aggregate FDI inflows (total) but considering developing source countries only   | fDi markets and WDI   |
| Real per capita GDP                   | GDP per capita (constant 2015 US\$)   | WDI   |
| Real per capita GDP growth            | Real GDP per capita growth (annual, percent)  | WDI   |
| Commodity exports                     | Fuel, and ores and metals exports, as a percent of GDP using information on merchandise exports(in current USD, and share of each commodity) and GDP in current USD | WDI   |
| Unemployment                          | Unemployment rate (percent of total labor force)  | WDI   |
| Population size                       | Total population  | WDI   |
| Education                             | Gross enrollment rate in secondary education  | WDI   |
| Democracy                             | Polity2 variable of the Polity 4 project. Ranges between -10 and +10, with +10 equating to very democratic  | Polity 4 dataset. <a href="#">Link</a> .  |
| Religious cohesion                    | Corresponds to the religious tensions indicator of the ICRG. Ranges from 0 to 6 (minimal tensions)  | PRS Group's ICRG  |
| Ethnic cohesion                       | Corresponds to the ethnic tensions indicator of the ICRG. Ranges from 0 to 6 (minimal tensions)   | PRS Group's ICRG  |
| Political Terror Scale (PTS)          | Average of the PTS's Amnesty International and US State Department indicators. Scaled from 1 to 5, with higher scores indicating higher levels of abuse             | PTS project <a href="#">Link</a> .  |
| Language                              | Dummy equal to 1 if a language is spoken by at least 9% of the population in both investing and recipient countries   | CEPII database. <a href="#">Link</a>  |
| Distance                              | Simple geographical distance between the most populated cities of the country pairs, in kilometers  | CEPII database. <a href="#">Link</a>  |

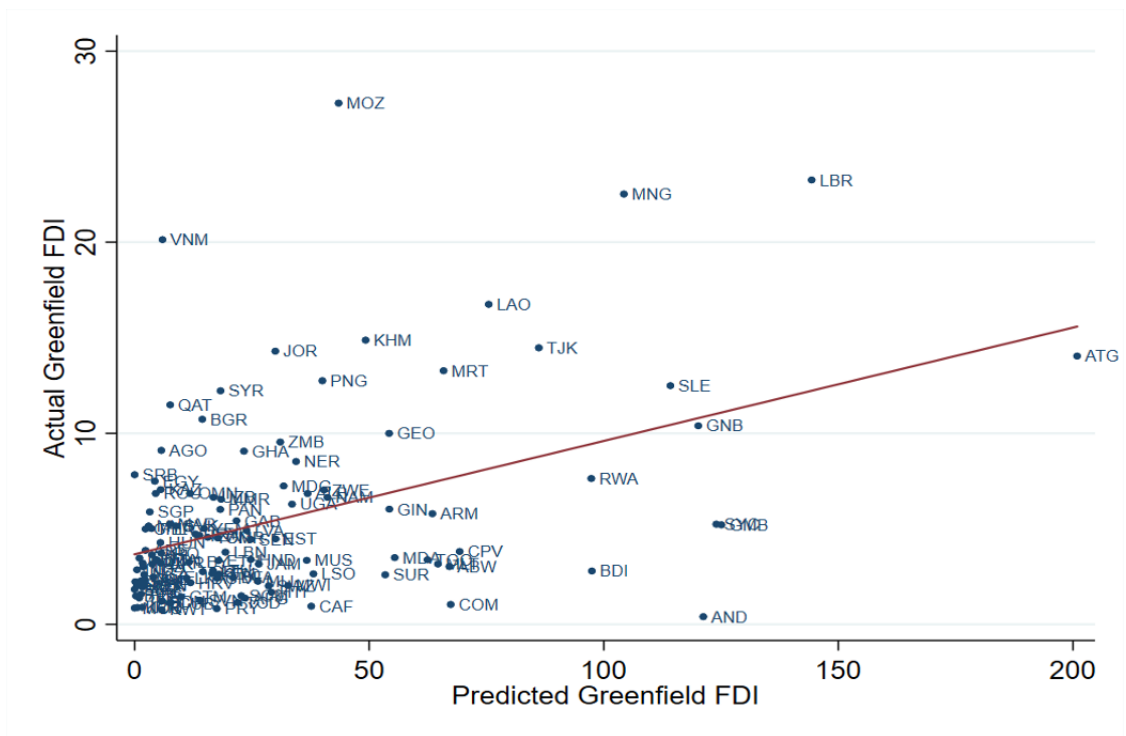


Figure 4: Correlation between greenfield FDI inflows as a percent of GDP and its fitted values